

Section 1: 10-Q (10-Q)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-37592

AMERICAN FARMLAND COMPANY

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of
incorporation or organization)

27-1088083
(I.R.S. Employer
Identification No.)

10 East 53rd Street
New York, New York
(Address of principal executive offices)

10022
(Zip Code)

Registrant's telephone number, including area code: (212) 484-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer Accelerated Filer
Non-Accelerated Filer (Do not check if smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

As of August 15, 2016, the registrant had 16,921,897 shares of common stock, par value \$0.01 per share, outstanding.

AMERICAN FARMLAND COMPANY

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PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

AMERICAN FARMLAND COMPANY AND SUBSIDIARIES
Consolidated Balance Sheets
(Unaudited)

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
ASSETS:		
Investments in real estate—net	\$ 236,896,814	\$ 171,342,731
Cash and cash equivalents	2,373,808	14,518,788
Rent receivable	1,050,150	1,766,254
Deferred financing costs, net	493,808	558,992
Other assets	507,818	2,099,336
Total assets	<u>\$ 241,322,398</u>	<u>\$ 190,286,101</u>
LIABILITIES AND EQUITY:		
LIABILITIES:		
Borrowings under credit facilities	\$ 80,950,000	\$ 27,200,000
Accrued expenses and other liabilities	3,217,784	2,377,305
Legacy performance fee payable to Agricultural Sub-Adviser	1,106,307	1,106,307
Unearned rent	3,394,761	834,858
Total liabilities	<u>88,668,852</u>	<u>31,518,470</u>
Commitments and contingencies		
EQUITY:		
Common stock, \$0.01 par value—300,000,000 shares authorized; 16,921,897 shares issued and outstanding at June 30, 2016 and 16,890,847 shares issued and outstanding at December 31, 2015	169,219	168,908
Additional paid-in-capital	150,075,554	149,846,969
Accumulated deficit	(22,983,242)	(17,644,793)
Company stockholders' equity	127,261,531	132,371,084
Non-controlling interests in operating partnership	25,392,015	26,396,547
Total equity	<u>152,653,546</u>	<u>158,767,631</u>
Total liabilities and equity	<u>\$ 241,322,398</u>	<u>\$ 190,286,101</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FARMLAND COMPANY AND SUBSIDIARIES
Consolidated Statements of Operations
(Unaudited)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2016	2015	2016	2015
OPERATING REVENUES:				
Fixed rent	\$ 2,294,702	\$ 1,165,399	\$ 4,376,534	\$ 2,536,293
Participating rent	555,329	1,507,503	692,117	2,329,564
Recovery of real estate taxes	223,878	114,368	407,350	230,759
Other income	3,750	23,750	27,500	41,800
Total operating revenues	<u>3,077,659</u>	<u>2,811,020</u>	<u>5,503,501</u>	<u>5,138,416</u>
OPERATING EXPENSES:				
Depreciation	1,109,141	449,314	2,063,972	893,294
Management and performance fees—related party	—	1,335,651	—	2,024,796
Property operating expenses	586,758	364,172	1,171,866	804,414
Due diligence costs on non-consummated transactions	—	—	136,862	—
Professional fees	450,320	135,130	844,569	234,311
Sub-advisory fees	800,061	—	1,446,133	—
General and administrative expenses	1,084,835	81,700	2,694,240	146,715
Total operating expenses	<u>4,031,115</u>	<u>2,365,967</u>	<u>8,357,642</u>	<u>4,103,530</u>
OPERATING (LOSS) INCOME	<u>(953,456)</u>	<u>445,053</u>	<u>(2,854,141)</u>	<u>1,034,886</u>
Interest income	(807)	(352)	(1,679)	(898)
Interest expense and financing costs	444,985	117,630	817,583	213,490
Total other expense	<u>444,178</u>	<u>117,278</u>	<u>815,904</u>	<u>212,592</u>
(LOSS) INCOME BEFORE LOSS ON SALE OF ASSETS	<u>(1,397,634)</u>	<u>327,775</u>	<u>(3,670,045)</u>	<u>822,294</u>
Loss on sale of assets	—	—	(7,258)	—
(LOSS) INCOME BEFORE INCOME TAXES	<u>(1,397,634)</u>	<u>327,775</u>	<u>(3,677,303)</u>	<u>822,294</u>
Income tax provision	107,694	—	141,747	79,832
NET (LOSS) INCOME	<u>(1,505,328)</u>	<u>327,775</u>	<u>(3,819,050)</u>	<u>742,462</u>
Less net (loss) income attributable to non-controlling interests	<u>(226,316)</u>	<u>133,981</u>	<u>(595,838)</u>	<u>262,738</u>
NET (LOSS) INCOME ATTRIBUTABLE TO THE COMPANY	<u>\$ (1,279,012)</u>	<u>\$ 193,794</u>	<u>\$ (3,223,212)</u>	<u>\$ 479,724</u>
(LOSS) EARNINGS PER WEIGHTED AVERAGE COMMON SHARE:				
Basic and diluted	\$ (0.08)	\$ 0.02	\$ (0.19)	\$ 0.04
WEIGHTED AVERAGE SHARES OF COMMON STOCK OUTSTANDING:				
Basic and diluted	16,921,897	10,890,847	16,911,490	10,890,847

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FARMLAND COMPANY AND SUBSIDIARIES
Consolidated Statements of Changes in Equity
(Unaudited)

	<u>No. of Shares</u>	<u>Common Stock</u>	<u>Additional Paid in Capital</u>	<u>Accumulated Deficit</u>	<u>Non- Controlling Interests</u>	<u>Total Equity</u>
BALANCE—January 1, 2015	10,436,902	\$ 104,369	\$ 105,445,855	\$ (6,672,472)	\$ 20,561,963	\$ 119,439,715
Issuance of stock—securities sales pre Offering	453,945	4,539	5,245,461	—	—	5,250,000
Offering costs	—	—	(441)	—	(91)	(532)
Net income	—	—	—	479,724	262,738	742,462
Dividends and distributions	—	—	—	(1,361,356)	(150,147)	(1,511,503)
BALANCE—June 30, 2015	<u>10,890,847</u>	<u>\$ 108,908</u>	<u>\$ 110,690,875</u>	<u>\$ (7,554,104)</u>	<u>\$ 20,674,463</u>	<u>\$ 123,920,142</u>
BALANCE—January 1, 2016	16,890,847	\$ 168,908	\$ 149,846,969	\$ (17,644,793)	\$ 26,396,547	\$ 158,767,631
Share based compensation	31,050	311	202,447	—	—	202,758
Offering cost reversal	—	—	26,138	—	—	26,138
Net loss	—	—	—	(3,223,212)	(595,838)	(3,819,050)
Dividends and distributions	—	—	—	(2,115,237)	(408,694)	(2,523,931)
BALANCE—June 30, 2016	<u>16,921,897</u>	<u>\$ 169,219</u>	<u>\$ 150,075,554</u>	<u>\$ (22,983,242)</u>	<u>\$ 25,392,015</u>	<u>\$ 152,653,546</u>

The accompanying notes are an integral part of these consolidated financial statements.

AMERICAN FARMLAND COMPANY AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Unaudited)

	For the Six Months Ended June	
	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net (loss) income	\$ (3,819,050)	\$ 742,462
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation	2,063,972	893,294
Loss on sale of assets	7,258	—
Amortization of deferred financing costs	67,861	30,372
Share based compensation	202,758	—
Changes in operating assets and liabilities:		
Decrease (increase) in other assets	91,518	(23,434)
Decrease (increase) in rent receivable	716,104	(174,839)
Increase (decrease) in unearned rent	2,559,903	(102,566)
Increase in accrued expenses and other liabilities	574,021	34,288
Decrease in performance fee payable to AFA	—	(24,868)
Increase in management fee payable to AFA	—	74,837
Net cash provided by operating activities	<u>2,464,345</u>	<u>1,449,546</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of real estate investments	(63,525,430)	—
Capital expenditures on real estate investments	(2,176,303)	(5,337,969)
Deposits for acquisition of real estate investments	—	(1,049,000)
Proceeds from sale of assets	100	—
Net cash used in investing activities	<u>(65,701,633)</u>	<u>(6,386,969)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from borrowings under credit facility	53,750,000	3,850,000
Offering costs paid	(50,000)	(3,197,955)
Financing costs paid	(2,677)	(120,735)
Dividends paid to shareholders	(2,196,321)	(1,088,046)
Distributions paid to non-controlling interests	(408,694)	(150,147)
Net cash provided by (used in) financing activities	<u>51,092,308</u>	<u>(706,883)</u>
Net decrease in cash and cash equivalents	(12,144,980)	(5,644,306)
Cash and cash equivalents at beginning of period	14,518,788	7,466,642
Cash and cash equivalents at end of period	<u>\$ 2,373,808</u>	<u>\$ 1,822,336</u>
NONCASH INVESTING ACTIVITIES:		
Deposits for real estate investments paid in 2015, which closed in 2016	\$ 1,500,000	\$ —
Capital expenditures payable in subsequent period	<u>576,624</u>	<u>—</u>
NONCASH FINANCING ACTIVITIES:		
Dividends declared in one period and paid in subsequent period	\$ 139,870	\$ 470,690
Subscriptions received in prior year	—	5,250,000
Deferred offering costs	<u>—</u>	<u>3,390,005</u>
SUPPLEMENTAL DISCLOSURE		
Cash interest paid	\$ 732,532	\$ 174,856
Cash paid for income taxes	86,016	—

The accompanying notes are an integral part of these consolidated financial statements.

American Farmland Company

Notes to Consolidated Financial Statements (Unaudited)

1. ORGANIZATION

American Farmland Company (together with its subsidiaries, the “Company”), a Maryland corporation, was established on October 9, 2009, and commenced its operations on October 15, 2009, for the purpose of investing in farmland principally located in the United States. The Company conducts all of its activities through American Farmland Company L.P. (the “Operating Partnership”), a Delaware limited partnership. The Company owned 83.8% of the limited partnership interests in the Operating Partnership as of June 30, 2016 and December 31, 2015.

The Company is the sole general partner of the Operating Partnership. Prior to its internalization on October 23, 2015 (the “Internalization Transaction”), American Farmland Advisors LLC (“AFA”) was the external advisor of the Operating Partnership as well as its co-general partner.

American Farmland TRS LLC (“AFC TRS LLC”), a Delaware limited liability company, was formed originally to hold part of the interest in AFA held by one of the owners of AFA and was acquired by the Operating Partnership as part of the Internalization Transaction. We have elected for AFC TRS LLC to be taxed as a taxable REIT subsidiary (“TRS”). Its income currently consists of its share of the income earned by AFA. Since we indirectly own 100% of the voting securities of AFC TRS LLC, the financial position and results of operations of AFC TRS LLC are consolidated within our financial statements. AFCO CA TRS LLC (“California TRS”), a Delaware limited liability company, was formed to acquire the non-real estate related assets from one of our 2015 acquisitions upon the expiration of the lease with the tenant or earlier under certain circumstances. We have elected for California TRS to be taxed as a TRS. It is currently anticipated that its income will predominately consist of fees earned from the renting of the non-real estate related assets at the end of the lease with the current tenant. Since we indirectly own 100% of the voting securities of California TRS, the financial position and results of operations of California TRS are consolidated within our financial statements.

All subsequent references in this report to the “Company,” “we,” “us” and “our” refer, collectively, to American Farmland Company, the Operating Partnership, AFA and the Operating Partnership’s subsidiaries, unless the context otherwise requires or where otherwise indicated.

On October 19, 2015, the Securities and Exchange Commission declared effective the Company’s Registration Statement on Form S-11, as amended (File No. 333-205260) in connection with the Company’s initial public offering, pursuant to which it registered and sold 6,000,000 shares of the Company’s common stock, including 419,900 shares pursuant to a directed shares program, at a public offering price of \$8.00 per share, which closed on October 23, 2015 (the “Offering”). The Offering resulted in gross proceeds of approximately \$48 million and net proceeds, after deducting underwriting discounts and offering expenses borne by the Company, of approximately \$39.2 million.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying interim consolidated financial statements are unaudited and include the accounts of the Company, the Operating Partnership and its wholly owned limited liability companies. All intercompany transactions and balances have been eliminated. In our opinion, all adjustments (which include only normal recurring adjustments) necessary to present fairly the consolidated financial position, results of operations and changes in cash flows have been made. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) have been condensed or omitted. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2015, as filed with the Securities and Exchange Commission. We have made estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The results of operations for the interim periods are not necessarily indicative of the operating results for the full year.

Cash and Cash Equivalents — The Company considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. There were no such cash equivalents at June 30, 2016 and December 31, 2015. The Company maintains cash balances in major banks which, at times, may exceed the limits of amounts insured by the Federal Deposit Insurance Corporation (FDIC). The Company had funds on deposit in excess of amounts insured by the FDIC; however, the Company believes the credit risk related to these deposits is minimal.

Investments in Real Estate — Investments in real estate consist of farmland and improvements made to the farmland, consisting of buildings; wells, irrigation and drain systems; and trees and vines acquired in connection with the land purchase.

Investments in real estate are recorded at cost. Improvements, replacements and costs of development for new trees and vines or the repurposing of raw land are capitalized when they extend the useful life or improve the use of the asset. Costs of repairs and maintenance are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the depreciable assets. The estimated useful lives range from seven to eighteen years for land improvements, twenty-five to thirty years for buildings, five to thirty years for trees and vines, and five to eight years for fixtures and equipment.

In some cases we acquire farmland without a lease in place, with newly-originated leases where the seller or related party is not the tenant, or in sale-leaseback transactions with newly-originated leases. These transactions are accounted for as asset acquisitions under Accounting Standards Codification (“ASC”) 360, “Property, Plant and Equipment.” In the case of an asset acquisition, the transaction costs incurred are capitalized as part of the purchase price of the asset.

Other acquisitions involve the acquisition of farmland that is already being operated as rental property and has a lease in place that is assumed at the time of acquisition, which are considered to be business combinations under ASC 805 “Business Combinations.” ASC 805 requires that all transaction costs related to the acquisition be expensed as incurred, rather than capitalized.

The Internalization Transaction included, among other things, the acquisition of AFA. The Internalization Transaction was treated as a business combination under ASC 805, and the excess of the consideration over the fair value of the net liabilities assumed from AFA together with transaction costs associated with the Internalization Transaction were expensed in the fourth quarter of 2015.

Whether an acquisition is treated as an asset acquisition under ASC 360 or a business combination under ASC 805, the purchase price must be allocated to the tangible assets acquired and liabilities assumed (if any) consisting of land, buildings, improvements, trees and vines, long-term debt (if any), and identifiable intangible assets and liabilities, typically the value of any in-place leases, as well as above-market and below-market leases, based in each case on their fair values.

Management’s estimates of fair value are made using methods similar to those used by independent appraisers, such as a sales comparison approach, a cost approach, and an income capitalization approach (utilizing a discounted cash flow analysis). Factors considered by management in its analysis include an estimate of carrying costs during hypothetical, expected lease-up periods, taking into consideration current market conditions and costs to execute similar leases and the commodity prices for the crops grown and productivity on such properties, where the lease will include a participation in the gross revenues earned by the tenant. Management also considers information obtained about each property as a result of our pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired and liabilities assumed. In estimating carrying costs, management also includes real estate taxes, insurance and other operating expenses and estimates of lost rental income at market rates during the hypothetical, expected lease-up periods, which primarily range from 3 to 12 months, depending on specific local market conditions. Management also estimates costs to execute similar leases, including legal and other related expenses, to the extent that such costs are not already incurred in connection with a new lease origination as part of the transaction. Management allocates purchase price to the fair value of the tangible assets and liabilities of an acquired property by valuing the property as if it were vacant. The “as-if-vacant” value is allocated to land, buildings, improvements and trees and vines based on management’s determination of the fair values of these assets.

Above-market and below-market in-place lease values for acquired properties are recorded based on the present value (using an interest rate that reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management’s estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining, non-cancelable term of the lease. The total amount of other intangible assets or liabilities acquired will be further allocated to in-place lease values based on management’s evaluation of the specific characteristics of each tenant’s lease. When determining the non-cancelable term of the lease, fixed-rate renewal options, if any, are evaluated to see if they should be included. The value of in-place leases is amortized over the remaining term of the lease. Should a tenant terminate its lease, the unamortized portion of any above-market and below-market lease values, in-place lease values and any associated intangibles will be immediately charged to the related income or expense. There were no above-market or below-market in-place lease intangibles as of June 30, 2016 and December 31, 2015.

We account for the impairment of real estate, including intangible assets, in accordance with ASC 360-10-35, “Property, Plant, and Equipment,” which requires us to periodically review the carrying value of each property to determine whether circumstances indicate impairment of the carrying value of the investment exists or if depreciation periods should be modified. If circumstances support the possibility of impairment, we prepare a projection of the undiscounted future cash flows, without interest charges, of the specific property and determine whether the carrying value of the investment in such property is recoverable. In performing the analysis, we consider such factors as agricultural and business conditions in the regions in which our farms are located, and the development period (if applicable), and whether there are indications that the fair value of the real estate has decreased. If the carrying amount is more than the aggregate undiscounted future cash flows, we would recognize an impairment loss to the extent the carrying amount exceeds the estimated fair value of the property.

We evaluate our entire property portfolio each quarter for any impairment indicators and perform an impairment analysis. We concluded that none of our properties were impaired as of June 30, 2016 or December 31, 2015 and we will continue to monitor our portfolio for any indicators of impairment. There have been no impairments recognized on real estate assets since our inception.

Earnings Per Share — Basic earnings per share is calculated by dividing net income (loss) attributable to the Company by the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share is calculated by dividing net income (loss) attributable to the Company by the weighted-average number of shares of common stock outstanding during the period, plus other potentially dilutive securities such as stock grants (if applicable) or shares that would be issued in the event that Common Units are redeemed for shares of common stock. No adjustment is made for shares that are anti-dilutive during a period.

Shares whose issuance is contingent upon the satisfaction of certain conditions shall be considered outstanding and included in the computation of diluted EPS as follows (i) if all necessary conditions have been satisfied by the end of the period (the events have occurred), those shares shall be included as of the beginning of the period in which the conditions were satisfied (or as of the date of the grant, if later) or (ii) if all necessary conditions have not been satisfied by the end of the period, the number of contingently issuable shares included in diluted EPS shall be based on the number of shares, if any, that would be issuable if the end of the reporting period were the end of the contingency period (for example, the number of shares that would be issuable based on current period earnings or period-end market price) and if the result would be dilutive. Those contingently issuable shares shall be included in the denominator of diluted EPS as of the beginning of the period (or as of the date of the grant, if later).

Non-Controlling Interests — Non-controlling interest is the portion of capital in the Operating Partnership not attributable to the Company. Our non-controlling interests relate to the capital accounts of affiliates of the members of AFA (the “Founders”), the interests acquired by the owners of AFA pursuant to the Internalization Transaction and until October 23, 2015, the de minimis capital account of AFA in the Operating Partnership. Non-controlling interests are reported in equity on the consolidated balance sheets but separate from the Company’s stockholders’ equity. On the consolidated statements of operations, the Operating Partnership is reported at the consolidated amount, including both the amount attributable to the Company and non-controlling interests.

Rent Receivable — Rent receivable is presented at face value, net of the allowance for doubtful accounts, if any. The allowance for doubtful accounts is established through provisions charged against income and is maintained at a level believed adequate by management to absorb estimated bad debts based on historical experience and current economic conditions. The allowance for doubtful accounts was \$0 as of June 30, 2016 and December 31, 2015.

Deferred Financing Costs — Deferred financing costs consist of costs incurred to obtain financing, including legal fees, up-front commitment fees, administrative fees and in some cases, mortgage recording taxes. Costs associated with our borrowings are deferred and amortized over the terms of the respective credit facilities using the straight-line method, which approximates the effective interest method. Accumulated amortization of deferred financing costs was \$184,654 and \$116,793 as of June 30, 2016 and December 31, 2015, respectively. Total amortization expense related to deferred financing costs amounting to \$67,861 and \$30,372 for the six months ended June 30, 2016 and 2015, respectively, is included in interest expense and financing costs on the accompanying consolidated statements of operations. See Note 6, “Borrowings under Credit Facilities,” for further discussion on these related financings.

Other Assets — Other assets primarily comprise prepaid expenses, deposits on potential farm acquisitions (\$0 as of June 30, 2016 and \$1.5 million as of December 31, 2015), deposits on trees to be acquired for development purposes and other miscellaneous receivables.

Fair Value of Financial Instruments — The fair value of the Company’s assets and liabilities which qualify as financial instruments under ASC 825 “Financial Instruments” approximates the carrying amounts presented in the consolidated balance sheets.

Operating Revenues — All leases on farms are classified as operating leases and the related base or fixed rental income from the farms is recognized on a straight-line basis commencing from the effective date of the lease or the acquisition date of the property in the case of in-place leases on properties acquired. In certain instances the Company receives base rental income from leases that commenced with the crop year which can be prior to the effective date of the lease. The rental income relating to the period prior to the effective date of the lease is recorded as unearned rent and amortized into rental income over the lease term. Differences between rental income earned and amounts due per the respective lease agreements are capitalized or charged, as applicable, to rent receivable. Participating rent is recorded when all contingencies have been resolved such that the tenant is entitled to gross revenues from a packing house, wine producer, shipper, huller processor or other marketing,

processing or distributing entity, or crop insurance which enables the Company to estimate and/or measure its share of such gross revenues. As a result, depending on the circumstances described above for a particular lease, in certain instances, participating rent will be recognized by the Company in the year the crop was harvested, and in other instances, participating rent will be recognized partially in the year of the harvest and the balance in the year following the harvest.

Recovery of expenses represents revenues from tenant leases that provide for the recovery of all or a portion of the real estate taxes of the respective property. The revenue is accrued in the same periods as the expense is incurred.

Unearned Rent — A number of the Company's tenant leases, particularly in the commodity row crop segment, require that tenants pay the full annual rent in advance of planting, or in two semi-annual installments. For such leases, the advance rent for future periods is recorded to unearned rent as a liability, and is then recorded to income over the periods represented by the payment received. In addition, as more fully described in "Operating Revenues" above, cash received relating to the period prior to the effective date of a lease is recorded as unearned rent and is released to rental income over the life of the lease. In the first quarter of 2016, the Company received cash rents in advance of the lease commencement dates for the new leases executed for the Sun Dial properties, and these advance rents were recorded to unearned rent. The aggregate unearned rent balance on the consolidated balance sheet was \$3,394,761 and \$834,858 as of June 30, 2016 and December 31, 2015, respectively.

Income Taxes — The Operating Partnership qualifies as a partnership for U.S. federal income tax purposes. No provision has been made in the accompanying financial statements for federal, state or local income taxes for the Operating Partnership, as each partner is individually responsible for reporting their share of the Partnership's income or loss on their own tax returns. The Company operates in a manner intended to enable it to qualify as a REIT under Sections 856-860 of the Internal Revenue Code of 1986, as amended (the "Code"). Under these sections, a real estate investment trust, which distributes at least 90% of its real estate investment trust taxable income (determined without regard to the deduction for dividends paid and excluding capital gains) to its stockholders each year and that meets certain other conditions, will not be subject to federal income taxes on that portion of its taxable income that is distributed to its stockholders. To the extent that the Company satisfies its annual distribution requirement but distributes less than 100% of taxable income, it will be subject to an excise tax on undistributed taxable income. The Company is subject to federal income taxation in the event it generates taxable income from prohibited transactions. The consolidated statement of operations includes \$107,694 and \$0, respectively, for the three months ended June 30, 2016 and 2015, and \$141,747 and \$79,832, respectively, for the six months ended June 30, 2016 and 2015, as a provision for income taxation resulting from prohibited transactions. The prohibited transactions arise from revenue received from the sale of crops grown on farms undergoing development before the trees become fully mature and the farms become leasable. The income tax provision reported represents the 100% tax attributed to the prohibited transactions of the Company. Additionally, the Company consolidates within its financial statements the results of two TRSs, AFC TRS LLC and California TRS. The income taxes arising from these two TRSs have been de minimis to date.

The Company accounts for certain tax positions in accordance with ASC 740 "Income Taxes." ASC No. 740-10-65 addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under ASC No. 740-10-65, the Company may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has greater than 50% likelihood of being realized upon ultimate settlement. ASC No. 740-10-65 also provides guidance on de-recognition, classification, interest and penalties on income taxes and accounting in interim periods and requires increased disclosures.

As of June 30, 2016 and December 31, 2015, the Company does not have a liability for uncertain tax positions. Potential interest and penalties associated with such uncertain tax positions would be recorded as a component of the income tax provision. As of June 30, 2016, the tax years ended December 31, 2012 through December 31, 2015 remain open for an audit by the Internal Revenue Service.

Management does not believe the Company has any tax positions for which it is reasonably possible that it will be required to record significant amounts of unrecognized tax benefits within the next twelve months.

New Accounting Pronouncements — In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)* ("ASU 2014-09"). ASU 2014-09 provides additional guidance for management to reassess revenue recognition as it relates to: (1) transfer of control, (2) variable consideration, (3) allocation of transaction price based on relative standalone selling price, (4) licenses, (5) time value of money and (6) contract costs. Further disclosures will be required to provide a better understanding of revenue that has been recognized and revenue that is expected to be recognized in the future

from existing contracts. ASU 2014-09 is effective for us on January 1, 2018, with early adoption permitted as of January 1, 2017. We are currently evaluating the impact ASU 2014-09 will have on our consolidated financial statements.

In August 2014, the FASB issued ASU No. 2014-15, *Presentation of Financial Statements Going Concern (Subtopic 205-40)* (“ASU 2014-15”). ASU 2014-15 requires management to assess an entity’s ability to continue as a going concern by incorporating and expanding upon certain principles of current U.S. auditing standards. Specifically, the amendments (1) provide a definition of the term “substantial doubt”, (2) require an evaluation every reporting period, including interim periods, (3) provide principles for considering the mitigating effect of management’s plans, (4) require certain disclosures when substantial doubt is alleviated as a result of consideration of management’s plans, (5) require an express statement and other disclosures when substantial doubt is still present and (6) require an assessment for a period of one year after the date that the financial statements are issued. ASU 2014-15 is effective for us on January 1, 2017, with early adoption permitted. We are currently evaluating the impact ASU 2014-15 will have on our consolidated financial statements.

In February 2015, the FASB issued ASU No. 2015-02, *Consolidation (Topic 810): Amendments to the Consolidation Analysis* (“ASU 2015-02”). ASU 2015-02 significantly changes the consolidation analysis required under U.S. GAAP. The new standard changes the way a reporting entity evaluates whether (a) limited partnerships and similar entities should be consolidated, (b) fees paid to decision makers or service providers are variable interests in a variable interest entity (“VIE”), and (c) variable interests in a VIE held by related parties require the reporting entity to consolidate the VIE. ASU 2015-02 also eliminates the VIE consolidation model based on majority exposure to variability that applied to certain investment companies and similar entities. If the Company has an interest in a VIE but it is not determined to be the primary beneficiary, the Company accounts for its interest under the equity method of accounting. Similarly, for those entities which are not VIEs and over which the Company has the ability to exercise significant influence, but does not have a controlling financial interest, the Company accounts for its interests under the equity method of accounting. The Company continually reconsiders its determination of whether an entity is a VIE and whether the Company qualifies as its primary beneficiary. To the extent such variable interests are in entities that cannot be evaluated under the variable interest entity model, the Company evaluates its interests using the voting interest entity model. The Company holds a 83.8% interest in the Operating Partnership and is the sole general partner which gives the Company exclusive and complete responsibility for the day-to-day management, authority to make decisions, and control of the Operating Partnership. Through consideration of new consolidation guidance effective for the Company as of January 1, 2016, it has been concluded that the Operating Partnership is a VIE as the limited partners in the Operating Partnership, although entitled to vote on certain matters, do not possess kick-out rights or substantive participating rights. Accordingly, the Company consolidates its interest in the Operating Partnership. However, as the Company holds what is deemed a majority voting interest in the Operating Partnership, it qualifies for the exemption from providing certain of the disclosure requirements associated with investments in VIEs. ASU 2015-02 was effective for us on January 1, 2016. This pronouncement has had no impact on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-03, *Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs* (“ASU 2015-03”), which simplifies the presentation of debt issuance costs. ASU 2015-03 was effective for us on January 1, 2016. This pronouncement has had no impact on our consolidated financial statements.

In August 2015, the FASB issued ASU No. 2015-15, *Interest—Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements* (“ASU 2015-15”), which codifies an SEC staff announcement that entities are permitted to defer and present debt issuance costs related to line of credit arrangements as assets. ASU 2015-15 was effective for us on January 1, 2016. We have assessed the impact of ASU 2015-15 and identified no material impact on our consolidated financial statements. We currently have borrowings under credit facilities and the related costs of such credit facilities are deferred and presented as an asset.

In September 2015, the FASB issued ASU No. 2015-16, *Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments* (“ASU 2015-16”), which pertains to entities that have reported provisional amounts for items in a business combination for which the accounting is incomplete by the end of the reporting period in which the combination occurs and during the measurement period have an adjustment to provisional amounts recognized. The guidance requires that an acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. Any adjustments should be calculated as if the accounting had been completed at the acquisition date. ASU 2015-16 was effective for us on January 1, 2016. This pronouncement has had no impact on our consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)* (“ASU 2016-02”), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors). The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. ASU 2016-02 requires lessees to apply a dual approach,

classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase. Lessees are required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases. Lessees will recognize expense based on the effective interest method for finance leases or on a straight-line basis for operating leases. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance. ASU 2016-02 is effective for us on January 1, 2019. We are currently evaluating the impact of the adoption of ASU 2016-02 on our consolidated financial statements.

In March 2016, the FASB issued an update (“ASU 2016-09”), *Improvements to Employee Share-Based Payment Accounting to ASC Topic 718, Compensation—Stock Compensation*. ASU 2016-09 amends several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. ASU 2016-09 is effective for us on January 1, 2018. We are currently evaluating the impact of the adoption of ASU 2016-09 on our consolidated financial statements.

3. FAIR VALUE MEASUREMENTS

ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. ASC 820 establishes a hierarchy for inputs used in valuation techniques to measure fair value and prioritizes those inputs that are observable (inputs based on independent market data) and those inputs that are unobservable (inputs developed internally). Cash equivalents measured at fair value are classified in one of the following fair value hierarchy levels based on the lowest level of input that is significant to the fair value measurement. Availability of observable inputs can vary and is affected by a variety of factors. Management uses judgment in determining fair value of assets and liabilities; and Level 3 assets and liabilities involve greater judgment than Level 1 or Level 2 assets or liabilities:

Level 1 — unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 — quoted prices in markets that are not active for identical or similar assets or liabilities, quoted prices in active markets for similar assets or liabilities, and inputs other than quoted prices that are observable or can be corroborated by observable market data;

Level 3 — inputs that are unobservable and significant to the fair value measurement, including inputs that are not derived from market data or cannot be corroborated by market data.

The Company does not have any assets or liabilities carried at fair value on a recurring basis. See Note 6 for a discussion of the estimated fair value of the Company’s borrowings under its credit facilities.

4. INVESTMENTS IN REAL ESTATE

Investments in real estate as of June 30, 2016 and December 31, 2015 are comprised of the following:

	<u>June 30, 2016</u>	<u>December 31, 2015</u>
Land	\$ 149,758,413	\$ 110,263,183
Land improvements	8,054,463	4,619,110
Buildings	1,449,484	1,191,000
Trees and vines	60,566,344	36,746,042
Development costs	18,326,654	19,892,332
Fixtures and equipment	6,070,827	3,898,916
	<u>244,226,185</u>	<u>176,610,583</u>
Less accumulated depreciation	<u>(7,329,371)</u>	<u>(5,267,852)</u>
Investments in real estate, net	<u>\$ 236,896,814</u>	<u>\$ 171,342,731</u>

Depreciation expense for the three months ended June 30, 2016 and 2015 was \$1,109,141 and \$449,314, respectively. Depreciation expense for the six months ended June 30, 2016 and 2015 was \$2,063,972 and \$893,294, respectively.

Real Estate Activity

2016 First and Second Quarter Real Estate Activity

On January 27, 2016, the Company closed on the acquisition of a portfolio of mature permanent crop properties aggregating to approximately 2,186 gross acres and approximately 1,718 net plantable acres for a combined purchase price of \$63,513,000, from Sun Dial, LLC and affiliates (the “Sun Dial” properties or acquisition). The Company incurred \$1,512,430 in acquisition costs associated with this purchase. The purchase of these properties has been accounted for as an asset acquisition, and accordingly, the acquisition costs were capitalized as part of the purchase price of the assets acquired.

The seven properties are located across multiple counties in California, each with its own on-site water well(s) and/or surface water, and are being operated as four distinct farms (Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch) based on crop type and location. Crops planted include almonds, lemons, mandarins and several other fresh citrus varieties as well as a small planting of prunes. Green Leaf LLC, an affiliate of Sun Dial, LLC, and its affiliates (“Green Leaf”), which is also our tenant on Golden Eagle Ranch, executed operating lease agreements contemporaneously with the Sun Dial acquisition to operate all four farms.

We determined the allocation of the purchase price of the Sun Dial assets acquired during the first quarter of 2016 to be as follows:

Farm	Land	Land improvements	Buildings	Trees and vines	Fixtures and equipment	Development costs	Total purchase price
Cougar Ranch	\$ 9,841,520	\$ 245,743	\$ —	\$ 7,383,550	\$ 163,829	\$ —	\$ 17,634,642
Cheetah Ranch	9,992,492	1,013,862	258,484	6,973,733	675,908	—	18,914,479
Puma Ranch	10,365,397	706,295	—	6,166,743	470,863	468,337	18,177,635
Lynx Ranch	6,652,750	245,558	—	3,236,661	163,705	—	10,298,674
	<u>\$36,852,159</u>	<u>\$ 2,211,458</u>	<u>\$ 258,484</u>	<u>\$23,760,687</u>	<u>\$ 1,474,305</u>	<u>\$ 468,337</u>	<u>\$ 65,025,430</u>

The allocation of the purchase price is preliminary and subject to change.

2015 First and Second Quarter Real Estate Activity

The Company did not close on any acquisitions in the first two quarters of 2015.

5. ACCRUED EXPENSES AND OTHER LIABILITIES

Accrued expenses and other liabilities as of June 30, 2016 and December 31, 2015 consisted of the following:

	June 30, 2016	December 31, 2015
Accrued dividends payable	\$ 139,870	\$ 220,954
Accrued accounting fees	319,392	450,000
Accrued sub-advisory fees	800,060	497,777
Accrued real estate taxes	228,517	235,272
Accrued legal fees	203,235	105,795
Accrued interest payable	43,910	26,719
Accrued offering costs	—	76,138
Accrued other	1,482,800	764,650
Total	<u>\$ 3,217,784</u>	<u>\$ 2,377,305</u>

6. BORROWINGS UNDER CREDIT FACILITY

On December 5, 2013, the Company entered into a \$25.0 million revolving credit facility, arranged by Rutledge Investment Company (“Rutledge”), to provide funds for potential acquisitions, development of existing properties and other corporate purposes. The facility bears interest on the drawn amount at the rate of 130 basis points (1.3%) above the Three Month London Interbank Offered Rate (“LIBOR”) (0.6461% at June 30, 2016 and 0.6127% at December 31, 2015). The Company is required to pay any interest due quarterly in arrears beginning January 1, 2014 and any unpaid interest and drawn principal is due and

payable in full on January 1, 2019 (“Maturity Date”). The minimum advance under the terms of the facility is \$500,000 and may be repaid at any time prior to the Maturity Date. The credit facility is secured by a first mortgage over, and assignment of leases from, Pleasant Plains Farm, Macomb Farm, Kane County Farms, Sweetwater Farm and Tillar Farm properties. The Company pays a 0.25% per annum non usage fee. There was \$25.0 million outstanding under this credit facility at June 30, 2016 and no amount outstanding under this credit facility at December 31, 2015.

On January 14, 2015, the Company entered into a second \$25.0 million revolving credit facility, arranged by Rutledge, to provide funds for potential acquisitions, development of existing properties and other corporate purposes. The facility bears interest on the drawn amount at the rate of 130 basis points (1.3%) above the Three Month LIBOR (0.6461% at June 30, 2016 and 0.6127% at December 31, 2015). The Company is required to pay any interest due quarterly in arrears beginning April 1, 2015 and any unpaid interest and drawn principal is due and payable in full on January 1, 2020 (“Second Maturity Date”). The minimum advance under the terms of the facility is \$500,000 and may be repaid at any time prior to the Second Maturity Date. The credit facility is secured by a first mortgage over and assignment of leases from Quail Run Vineyard, the first tranche of Golden Eagle Ranch and Blue Heron Farms properties. The Company pays a 0.25% per annum non-usage fee. The amount outstanding under this credit facility at June 30, 2016 and at December 31, 2015 was \$25.0 million.

On August 18, 2015, the Company entered into a third \$25.0 million revolving credit facility, arranged by Rutledge, to provide funds for potential acquisitions, development of existing properties and other corporate purposes. The facility bears interest on the drawn amount at the rate of 130 basis points (1.3%) above the Three Month LIBOR (0.6461% at June 30, 2016 and 0.6127% at December 31, 2015). The Company is required to pay any interest due quarterly in arrears beginning October 1, 2015 and any unpaid interest and drawn principal is due and payable in full on August 1, 2020 (“Third Maturity Date”). The minimum advance under the terms of the facility is \$500,000 and may be repaid at any time prior to the Third Maturity Date. The credit facility is secured by a first mortgage over and assignment of leases from the second tranche of Kimberly Vineyard, Roadrunner Ranch, Condor Ranch, Blue Cypress Farm, Grassy Island Groves and Falcon Farms properties. The Company pays a 0.25% per annum non-usage fee. There was \$25.0 million outstanding under this credit facility at June 30, 2016 and \$2.2 million outstanding under this credit facility at December 31, 2015.

On December 22, 2015, the Company entered into a fourth revolving credit facility in the amount of \$15.0 million, arranged by Rutledge, to provide funds for potential acquisitions, development of existing properties and other corporate purposes. The facility bears interest on the drawn amount at the rate of 130 basis points (1.3%) above the Three Month LIBOR (0.6461% at June 30, 2016 and 0.6127% at December 31, 2015). The Company is required to pay any interest due quarterly in arrears beginning April 1, 2016 and any unpaid interest and drawn principal is due and payable in full on January 1, 2021 (“Fourth Maturity Date”). The minimum advance under the terms of the facility is \$500,000 and may be repaid at any time prior to the Fourth Maturity Date. The credit facility is secured by a first mortgage over and assignment of leases from Kingfisher Ranch, Sandpiper Ranch and Hawk Creek Ranch properties. The Company pays a 0.25% per annum non-usage fee. There was \$5,950,000 outstanding under this credit facility at June 30, 2016 and no amount outstanding under this credit facility at December 31, 2015.

The fair value of the borrowings under the credit facilities fall within Level 3 of the fair value hierarchy. We believe the fair value of the borrowings under the credit facilities as of June 30, 2016 and December 31, 2015 were approximately comparable to our carrying values at each respective date because (i) the revolving nature of the borrowings allows prepayment at the Company’s option at any time, (ii) the borrowings bear interest at a variable rate, and (iii) the spread on all the borrowings did not change throughout the quarter.

Pursuant to an amendment to the credit facilities entered into in December 2015, the Company is required to maintain loan to value ratios of (i) 50% or less measured by the aggregate amount payable to the lender by the Company pursuant to all four existing credit facilities compared to the aggregate appraised value of the properties pledged as security under the four credit facilities and (ii) 60% or less measured by the amount payable to the lender by the Company pursuant to each individual credit facility compared to the appraised value of all of the properties pledged as security under each respective credit facility. In addition, aggregate indebtedness of the Company must be less than 40% of the aggregate value of the Company’s investment in real estate. The values used to determine compliance with the covenants are based on independent third-party appraisals performed at least annually.

We believe we are in compliance with the covenants of each of these credit facilities.

7. RELATED PARTY TRANSACTIONS

Prior to the Internalization Transaction, the limited partnership agreement of the Operating Partnership provided that the Operating Partnership pay AFA a management fee in arrears calculated at the annual rate of (i) 1% of the Company’s share of

the gross asset value, as defined, of the Operating Partnership as of the end of the immediately preceding calendar quarter and (ii) 0.5% of the Founders' share of the gross asset value of the Operating Partnership as of the end of the immediately preceding calendar quarter. The management fee for the three and six months ended June 30, 2015 amounted to \$405,980 and \$818,266, respectively. Prior to the Internalization Transaction, AFA utilized the management fees it received from the Operating Partnership to pay the Agricultural Sub-Adviser their fees. After the Internalization Transaction, AFA became an indirectly and directly wholly-owned subsidiary of the Operating Partnership and continues to pay the Agricultural Sub-Adviser a sub-advisory fee (see below for detail).

Prior to the Internalization Transaction, AFA was entitled to a performance fee equal to 15% of the Funds From Operations (as defined) allocated to the capital account of the Company in the Operating Partnership each fiscal year and 10% of the Funds From Operations allocated to each Founder's capital account in the Operating Partnership each fiscal year. The performance fee on Funds From Operations amounted to \$176,406 and \$408,759, respectively, for the three and six months ended June 30, 2015.

Prior to the Internalization Transaction, AFA was entitled to an additional performance fee equal to two-thirds of 15% of the net capital appreciation allocated to the capital account of the Company in the Operating Partnership each fiscal year and to one-third of 15% of the net realized capital appreciation allocated to the capital account of the Company in the Operating Partnership each fiscal year. AFA was also entitled to two-thirds of 10% and one-third of 10% of net capital appreciation and net realized capital appreciation, respectively, allocated to each Founder's capital account in the Operating Partnership each fiscal year. The performance fee on net capital appreciation (realized and unrealized) amounted to \$753,265 and \$797,771, respectively, for the three and six months ended June 30, 2015.

These performance fees are reflected in management and performance fees-related party on the consolidated statements of operations. The payment of performance fees to AFA ceased following the Internalization Transaction.

Concurrent with the closing of the Offering on October 23, 2015 (the "Closing Date"), the Company internalized its management functions previously provided by AFA. The Internalization Transaction was accomplished by having the previous owners of AFA (including AFC TRS LLC) which held a 0.2% interest in AFA, contribute 100% of their interests in AFA to the Operating Partnership. On the Closing Date, any performance fees related to Funds from Operations and capital appreciation that were previously assessable against the capital accounts of the partners in the Operating Partnership, ceased. The previous owners of AFA received 986,438 Common Units in the Operating Partnership in aggregate in connection with the Offering valued at \$8.00 per Common Unit or \$7,891,504. The excess of the fair value of the consideration for the Internalization Transaction amounting to \$7,891,504 over the net liabilities assumed of \$1,043,241, amounted to \$8,934,745. The excess amount together with \$860,000 in transaction costs, which represent the fair value of the cost to terminate the various management contracts with AFA, associated with the Internalization Transaction totaling \$9,794,745, were expensed in the fourth quarter of 2015 in the consolidated statement of operations and were allocated based on the percentage ownership of the Operating Partnership prior to the Offering.

In addition, the Agricultural Sub-Adviser to AFA, Prudential Mortgage Capital Company, LLC, which includes Prudential Agricultural Investments, a unit of Prudential Mortgage Capital Company, LLC, entered into an Amended and Restated Sub-Advisory Agreement (the "Amended and Restated Sub-Advisory Agreement") effective on the Closing Date whereby the Agricultural Sub-Adviser receives a sub-advisory fee equal to the annual rate of 1.0% of the appraised value of the Operating Partnership's properties at the end of each calendar quarter. The fee for the quarter ended June 30, 2016 amounted to \$696,041, and the fee for the six months ended June 30, 2016 amounted to \$1,342,113. Pursuant to the Amended and Restated Sub-Advisory Agreement, our Agricultural Sub-Adviser was also entitled to an initial public offering capital compensation fee because less money was raised in our initial public offering than contemplated at the time the Amended and Restated Sub-Advisory Agreement was signed. The initial public offering capital compensation fee required additional make-whole payments calculated, (i) for the acquisition fee based on 2% of the difference between \$84.75 million and the gross proceeds raised, (ii) for the management fee based on 1% of the difference between \$84.75 million and the gross proceeds raised and (iii) such compensation fee payments are to be based on capital raised between October 31, 2014 and six months after the date of the initial public offering. During the second quarter of 2016, the Company and the Agricultural Sub-Adviser settled and agreed that the initial public offering capital compensation fee due was a one-time payment of \$104,020, which has been included in the sub-advisory fees for the three and six months ended June 30, 2016 included in the consolidated statement of operations.

Pursuant to the Amended Sub-Advisory Agreement, the Agricultural Sub-Adviser was entitled to performance fees as of the Closing Date as if all fees under the original Sub-Advisory Agreement were earned and payable (the "Legacy Performance Fee"). The Legacy Performance Fee is payable in equal annual amounts over four years beginning in the third quarter of 2016. Interest is payable at the simple rate of 5% on unpaid balances beginning on the Closing Date. The balance of the Legacy

Performance Fee payable to the Agricultural Sub-Adviser is shown in the consolidated balance sheet as “Legacy performance fee payable to Agricultural Sub-Adviser” and was \$1,106,307 as of June 30, 2016 and December 31, 2015, respectively.

The Operating Partnership paid Optima Fund Management LLC (“Optima”), an affiliate of the Managing Member of AFA prior to the Closing Date, \$7,500 and \$15,000, respectively, for the three and six months ended June 30, 2015 as a fee for providing administrative and accounting services to the Company and the Operating Partnership. In connection with the Internalization Transaction, AFA and Optima entered into a Transitional Services Agreement dated as of the Closing Date. AFA paid Optima \$43,059 and \$88,855, respectively, for the three and six months ended June 30, 2016 pursuant to the Transitional Services Agreement in respect of occupancy, data processing and accounting and other administrative services.

8. STOCKHOLDERS’ EQUITY

There were 300,000,000 shares of common stock, par value \$0.01 per share, authorized with 16,921,897 issued and outstanding as of June 30, 2016 and 16,890,847 issued and outstanding as of December 31, 2015. There were 35 8% Series A Cumulative Non-Voting Preferred Stock, par value \$0.01 per share, authorized with zero issued and outstanding as of June 30, 2016 or December 31, 2015.

2015 Initial Public Offering

On October 19, 2015, the Company priced the Offering of 6,000,000 shares of its common stock at a public offering price of \$8.00 per share, which closed on October 23, 2015, resulting in gross proceeds of \$48.0 million and net proceeds, after deducting underwriting discounts and offering expenses borne by the Company, of approximately \$39.2 million.

Non-Controlling Interests in Operating Partnership

The Company consolidates its Operating Partnership, a majority owned partnership. The Company owned 83.8% of the common limited partnership interests (“Common Units”) in the Operating Partnership at June 30, 2016 and December 31, 2015.

On or after 12 months after becoming a holder of Common Units, each limited partner, other than the Company, has the right, subject to the terms and conditions set forth in the partnership agreement of the Operating Partnership, to require the Operating Partnership to redeem all or a portion of such units in exchange for cash, or at our option, for shares of our common stock on a one-for-one basis.

The Operating Partnership is required to make distributions on each Common Unit in the same amount as those paid on each share of the Company’s common stock, with the distributions on the Common Units held by the Company being utilized to make distributions to the Company’s common stockholders.

There were 3,269,556 Common Units outstanding as of June 30, 2016 and December 31, 2015.

Dividends

The Company's Board of Directors declared and paid the following dividends to common stockholders for the six months ended June 30, 2016 and for the years ended December 31, 2013, 2014 and 2015:

Fiscal Year	Declaration Date	Record Date	Payment Date	Dividend per Common Share
2013				
	May 28, 2013	June 18, 2013	June 27, 2013	\$ 0.1000
	December 3, 2013	December 3, 2013	December 23, 2013	0.1250
				<u>\$ 0.2250</u>
2014				
	May 20, 2014	May 20, 2014	June 25, 2014	\$ 0.1250
	December 9, 2014	December 9, 2014	December 30, 2014	0.1250
				<u>\$ 0.2500</u>
2015				
	May 19, 2015	June 22, 2015	June 30, 2015	\$ 0.1250
	October 4, 2015	October 1, 2015	October 8, 2015	0.0625
	December 10, 2015	December 22, 2015	December 29, 2015	0.0625
				<u>\$ 0.2500</u>
2016				
	March 2, 2016	March 21, 2016	March 31, 2016	\$ 0.0625
	June 7, 2016	June 27, 2016	June 30, 2016	0.0625
				<u>\$ 0.1250</u>

Subsequent to each year end the Company determines what amounts of the dividends paid during that year represent ordinary income to stockholders for income tax purposes versus capital gains or return of capital. The Company paid distributions of \$0.25 per share in calendar year 2015, of which 53% was ordinary income and 47% was a return of capital for U.S. federal income tax purposes. The Company paid distributions of \$0.25 per share in calendar year 2014, of which 74% was ordinary income and 26% was a return of capital for U.S. federal income tax purposes. The Company paid distributions of \$0.225 per share in calendar year 2013, of which 42% was ordinary income and 58% was return of capital for U.S. federal income tax purposes.

Equity Incentive Plan

The Company may issue equity-based awards to officers, employees, non-employee directors and other key persons under the Company's 2014 Equity Incentive Plan (the "Plan"), which became effective on the Closing Date. We initially reserved 806,400 shares of common stock equal to 4.0% of our total outstanding shares of common stock and Common Units immediately following the consummation of the Offering. The Plan provides for the grant of stock options, share awards (including restricted stock and restricted stock units), stock appreciation rights, dividend equivalent rights, performance awards, annual incentive cash awards and other equity based awards, including LTIP units, which are convertible on a one-for-one basis into Common Units. The terms of each grant will be determined by the Compensation Committee of our Board of Directors. No awards were made pursuant to the Plan during the year ended December 31, 2015.

As of June 30, 2016, as a result of the below mentioned awards granted during the first quarter of 2016, there were 595,470 shares available for future grant under the Plan.

On March 2, 2016, the Compensation Committee of the Board of Directors approved the award of 47,444 shares to officers, employees and a non-employee director under the Company's Plan for services related to the Offering. The number of shares granted was determined by dividing 25% of each executives' annual salary by the Offering price of \$8.00 per share, so that the value of the grant would reflect the change in the Company's stock price since the Offering. The shares had a fair market value of \$5.95 per share as of the date of the grant. These shares were immediately vested, but were subject to lock-up agreements entered into in connection with the Offering until April 18, 2016. The Company recognized \$282,292 of stock-based compensation expense associated with this award during the first quarter of 2016. Following the withholding of shares for tax withholdings, 31,050 additional shares were issued and outstanding in connection with this award.

On March 23, 2016, the Compensation Committee of the Board of Directors approved the award of 163,486 restricted stock units ("RSUs") to officers, employees and a non-employee director under the Plan. The RSUs are subject to vesting over a

four-year period based entirely upon the attainment of pre-determined levels of total shareholder returns, as will be measured as of each year end compared to the Company's common share price on December 31, 2015, and with one-quarter of the RSUs subject to vesting each year. The RSUs are not entitled to receive dividends while unvested. Upon a change in control, the grants may accelerate up to one year's worth of vesting if the change in control price per share meets the pre-determined performance metrics and additional amounts may vest if the change in control price per share exceeds the net asset value per share. The aggregate RSU award fair value as of the March 23, 2016 grant date was estimated to be \$102,588 using Monte Carlo simulation techniques and will be amortized over the respective vesting periods for each of the awards. The Company recognized \$16,389 and \$18,010, respectively, of stock-based compensation expense associated with this award during the three and six months ended June 30, 2016.

9. EARNINGS (LOSS) PER SHARE OF COMMON STOCK

The following table sets forth the computation of basic and diluted earnings per share:

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>
Net (loss) income attributable to the Company	\$ (1,279,012)	\$ 193,794	\$ (3,223,212)	\$ 479,724
Denominator for basic & diluted weighted average shares	16,921,897	10,890,847	16,911,490	10,890,847
Basic & diluted (loss) earnings per common share	\$ (0.08)	\$ 0.02	\$ (0.19)	\$ 0.04

The Company has no potentially dilutive securities outstanding.

10. LEASES

The Company's mature properties, and the mature acres of Condor Ranch which is a development property, are leased to tenants under operating leases, which expire on various dates through 2020. Future minimum rents to be received from tenants under non-cancelable leases in effect at June 30, 2016, are as follows:

2016 - Remainder	\$ 4,407,758
2017	7,481,963
2018	7,009,895
2019	4,962,700
2020	1,638,671
	<u>\$ 25,500,987</u>

In addition to the minimum lease payments described above, Cougar Ranch, Cheetah Ranch, Puma Ranch, Lynx Ranch, Kimberly Vineyard, Golden Eagle Ranch, Condor Ranch, Quail Run Vineyard, Falcon Farms, Kingfisher Ranch and Blue Heron Farms have leases that require the tenants to pay participating rent above a threshold, based on a percentage of gross revenues, as defined in the leases, derived from the leased property. Participating rent was \$555,329 and \$1,507,503 for the three months ended June 30, 2016 and 2015, respectively, and \$692,117 and \$2,329,564 for the six months ended June 30, 2016 and 2015, respectively. Depending upon each farm's crop yield and commodity prices, the participating rent can be the majority of the rental revenue received from the tenants on these properties.

11. COMMITMENTS AND CONTINGENCIES

We are not currently a party to any legal proceeding. Under the leases in place for the farms in our portfolio, a tenant typically is obligated to indemnify us, as the property owner, from and against all liabilities, costs and expenses imposed upon or asserted against us as owner of the farms due to certain matters relating to the operation of the property by the tenant.

We may be a party from time to time to various lawsuits, claims and other legal proceedings that arise in the ordinary course of our business. There can be no assurance that these matters that arise in the future, individually or in aggregate, will not have a material adverse effect on our financial condition, results of operations or cash flows in any future period.

12. SEGMENT INFORMATION

The Company has identified four reporting segments: commodity row crops, specialty/vegetable row crops, permanent crops and properties under development. Each of these segments has different return on capital expectations, may have different forms of revenue (fixed and/or participating) or require an extended number of years before they produce revenue from trees and/or vines as a result of a development or redevelopment program.

Below is a summary of total assets by segment as of June 30, 2016 and December 31, 2015.

	<u>Total</u>	<u>Commodity Row</u>	<u>Specialty/ Vegetable Row</u>	<u>Permanent</u>	<u>Development</u>	<u>Corporate</u>
June 30, 2016	\$ 241,322,398	\$ 32,757,888	\$ 24,462,676	\$ 149,009,712	\$ 33,791,371	\$ 1,300,751
December 31, 2015	\$ 190,286,101	\$ 32,604,314	\$ 12,855,152	\$ 85,642,987	\$ 43,849,168	\$ 15,334,480

Below is a summary of income before income taxes by segment for the three months ended June 30, 2016 and 2015, respectively, and the six months ended June 30, 2016 and 2015, respectively.

<u>For the Three Months Ended June 30, 2016</u>	<u>Total</u>	<u>Commodity Row</u>	<u>Specialty/ Vegetable Row</u>	<u>Permanent</u>	<u>Development</u>	<u>Corporate</u>
OPERATING REVENUES:						
Fixed rent	\$ 2,294,702	\$ 368,856	\$ 274,935	\$ 1,532,309	\$ 118,602	\$ —
Participating rent	555,329	—	—	555,329	—	—
Recovery of real estate taxes	223,878	—	23,613	194,256	6,009	—
Other income	3,750	—	3,750	—	—	—
Total operating revenues	<u>3,077,659</u>	<u>368,856</u>	<u>302,298</u>	<u>2,281,894</u>	<u>124,611</u>	<u>—</u>
OPERATING EXPENSES:						
Depreciation	1,109,141	926	78,310	911,343	118,413	149
Property operating expenses	586,758	49,779	57,078	330,661	149,240	—
Due diligence costs on non-consummated transactions	—	—	—	—	—	—
Professional fees	450,320	—	5,310	8,834	218	435,958
Sub-advisory fees	800,061	—	—	—	—	800,061
General and administrative expenses	1,084,835	—	—	—	—	1,084,835
Total operating expenses	<u>4,031,115</u>	<u>50,705</u>	<u>140,698</u>	<u>1,250,838</u>	<u>267,871</u>	<u>2,321,003</u>
Operating (loss) income	(953,456)	318,151	161,600	1,031,056	(143,260)	(2,321,003)
Total other expense	444,178	—	—	—	—	444,178
(Loss) income before loss on sale of assets	(1,397,634)	318,151	161,600	1,031,056	(143,260)	(2,765,181)
Loss on sale of assets	—	—	—	—	—	—
(Loss) income before income taxes	(1,397,634)	<u>\$ 318,151</u>	<u>\$ 161,600</u>	<u>\$ 1,031,056</u>	<u>\$ (143,260)</u>	<u>\$ (2,765,181)</u>
Income tax provision	107,694	—	—	—	—	—
Net loss	(1,505,328)	—	—	—	—	—
Less net loss attributable to non-controlling interests	(226,316)	—	—	—	—	—
Net loss attributable to the Company	<u>\$ (1,279,012)</u>	—	—	—	—	—

For the Three Months Ended June 30, 2015	Total	Commodity Row	Specialty/ Vegetable Row	Permanent	Development	Corporate
OPERATING REVENUES:						
Fixed rent	\$ 1,165,399	\$ 398,685	\$ 192,725	\$ 550,390	\$ 23,599	\$ —
Participating rent	1,507,503	—	—	1,507,503	—	—
Recovery of real estate taxes	114,368	—	23,109	87,669	3,590	—
Other income	23,750	—	3,750	20,000	—	—
Total operating revenues	<u>2,811,020</u>	<u>398,685</u>	<u>219,584</u>	<u>2,165,562</u>	<u>27,189</u>	<u>—</u>
OPERATING EXPENSES:						
Depreciation	449,314	767	23,597	366,436	58,514	—
Management and performance fees-related party	1,335,651	—	—	—	—	1,335,651
Property operating expenses	364,172	71,012	40,558	229,797	22,805	—
Professional fees	135,130	—	442	963	2,032	131,693
General and administrative expenses	81,700	—	—	—	—	81,700
Total operating expenses	<u>2,365,967</u>	<u>71,779</u>	<u>64,597</u>	<u>597,196</u>	<u>83,351</u>	<u>1,549,044</u>
Operating income (loss)	445,053	326,906	154,987	1,568,366	(56,162)	(1,549,044)
Total other expense	117,278	—	—	—	—	117,278
Net income (loss) before income taxes	327,775	<u>\$ 326,906</u>	<u>\$ 154,987</u>	<u>\$ 1,568,366</u>	<u>\$ (56,162)</u>	<u>\$ (1,666,322)</u>
Income tax provision	—	—	—	—	—	—
Net income	327,775	—	—	—	—	—
Less net income attributable to non-controlling interests	133,981	—	—	—	—	—
Net income attributable to the Company	<u>\$ 193,794</u>	—	—	—	—	—

For the Six Months Ended June 30, 2016	Total	Commodity Row	Specialty/ Vegetable Row	Permanent	Development	Corporate
OPERATING REVENUES:						
Fixed rent	\$ 4,376,534	\$ 737,711	\$ 501,897	\$ 2,840,932	\$ 295,994	\$ —
Participating rent	692,117	—	—	692,117	—	—
Recovery of real estate taxes	407,350	—	47,226	348,106	12,018	—
Other income	27,500	—	7,500	20,000	—	—
Total operating revenues	<u>5,503,501</u>	<u>737,711</u>	<u>556,623</u>	<u>3,901,155</u>	<u>308,012</u>	<u>—</u>
OPERATING EXPENSES:						
Depreciation	2,063,972	1,853	141,309	1,683,379	237,133	298
Property operating expenses	1,171,866	114,465	106,745	668,055	282,601	—
Due diligence costs on non-consummated transactions	136,862	—	—	—	—	136,862
Professional fees	844,569	—	6,948	16,136	763	820,722
Sub-advisory fees	1,446,133	—	—	—	—	1,446,133
General and administrative expenses	2,694,240	—	—	—	—	2,694,240
Total operating expenses	<u>8,357,642</u>	<u>116,318</u>	<u>255,002</u>	<u>2,367,570</u>	<u>520,497</u>	<u>5,098,255</u>
Operating (loss) income	(2,854,141)	621,393	301,621	1,533,585	(212,485)	(5,098,255)
Total other expense	815,904	—	—	—	—	815,904
(Loss) income before loss on sale of assets	(3,670,045)	621,393	301,621	1,533,585	(212,485)	(5,914,159)
Loss on sale of assets	(7,258)	—	—	—	(7,258)	—
(Loss) income before income taxes	(3,677,303)	<u>\$ 621,393</u>	<u>\$ 301,621</u>	<u>\$ 1,533,585</u>	<u>\$ (219,743)</u>	<u>\$ (5,914,159)</u>
Income tax provision	141,747	—	—	—	—	—
Net loss	(3,819,050)	—	—	—	—	—
Less net loss attributable to non-controlling interests	(595,838)	—	—	—	—	—
Net loss attributable to the Company	<u>\$ (3,223,212)</u>	—	—	—	—	—

For the Six Months Ended June 30, 2015	Total	Commodity Row	Specialty/ Vegetable Row	Permanent	Development	Corporate
OPERATING REVENUES:						
Fixed rent	\$ 2,536,293	\$ 797,379	\$ 385,450	\$ 1,109,005	\$ 244,459	\$ —
Participating rent	2,329,564	—	—	2,331,486	(1,922)	—
Recovery of real estate taxes	230,759	—	46,218	178,203	6,338	—
Other income	41,800	300	21,500	20,000	—	—
Total operating revenues	<u>5,138,416</u>	<u>797,679</u>	<u>453,168</u>	<u>3,638,694</u>	<u>248,875</u>	<u>—</u>
OPERATING EXPENSES:						
Depreciation	893,294	1,535	47,193	730,570	113,996	—
Management and performance fees-related party	2,024,796	—	—	—	—	2,024,796
Property operating expenses	804,414	147,892	81,815	418,924	155,783	—
Professional fees	234,311	—	1,062	1,931	2,172	229,146
General and administrative expenses	146,715	—	—	—	—	146,715
Total operating expenses	<u>4,103,530</u>	<u>149,427</u>	<u>130,070</u>	<u>1,151,425</u>	<u>271,951</u>	<u>2,400,657</u>
Operating income (loss)	1,034,886	648,252	323,098	2,487,269	(23,076)	(2,400,657)
Total other expense	<u>212,592</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>212,592</u>
Net income (loss) before income taxes	822,294	<u>\$ 648,252</u>	<u>\$ 323,098</u>	<u>\$ 2,487,269</u>	<u>\$ (23,076)</u>	<u>\$ (2,613,249)</u>
Income tax provision	79,832					
Net income	742,462					
Less net income attributable to non-controlling interests	262,738					
Net income attributable to the Company	<u>\$ 479,724</u>					

13. SUBSEQUENT EVENTS

No material subsequent events have occurred since June 30, 2016 that required recognition or disclosure in the financial statements, except as disclosed below:

On July 27, 2016, the Company completed the sale of its Hawk Creek Ranch development property for a gross sales price of \$11.25 million. The property, which was not expected to be under commercial lease until 2021, was listed with a broker prior to the Company announcing its strategic alternatives review process in April 2016. The net proceeds (net of transaction costs) of \$10.8 million were used to pay down outstanding balances under the Company's revolving credit facilities in the amount of \$6.0 million, to fully pay down the Legacy performance fee payable to the Agricultural Sub-Adviser (and accrued interest thereon) in the amount of \$1.1 million, with the remainder held in cash. The Company expects to realize a gain of approximately \$2.2 million on the sale. The Company currently has no other individual properties listed for sale.

On August 10, 2016, the Company's Chief Financial Officer, Andreas Spitzer, resigned to pursue other professional opportunities. Mr. Spitzer will depart the Company on August 26, 2016 following an orderly transition of his duties to Geoffrey Lewis, Director and Treasurer. Mr. Lewis had previously served as the Company's Chief Financial Officer since inception and prior to Mr. Spitzer's appointment to the role. Mr. Spitzer's departure did not result from any disagreement regarding the Company's financial reporting or accounting policies, procedures, estimates or judgments, any deficiency in the Company's internal controls or any error in the Company's reported financial results.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Quarterly Report on Form 10-Q may constitute "forward-looking statements" within the meaning of the safe harbor from civil liability provided for such statements by the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). These forward-looking statements include information about possible or assumed future results of our business, future events, financial condition or performance, expectations, competitive environment, availability of resources, regulation, liquidity, results of operations, strategies, plans and objectives. These forward-looking statements include, without limitation, statements concerning projections, predictions, expectations, estimates, or forecasts as to our business, financial and operational results, and future economic performance, as well as statements of management's goals and objectives and other similar expressions concerning matters that are not historical facts. When we use the words "may," "should," "could," "would," "predicts," "forecasts," "potential," "continue," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" or similar expressions or their negatives, as well as statements in future tense, we intend to identify forward-looking statements. You should not place undue reliance on these forward-looking statements. Statements regarding the following subjects are forward-looking by their nature:

- our business strategy;
- our projected operating results;
- our ability to obtain future financing arrangements;
- our understanding of our competition;
- market trends; and
- our compliance with tax laws.

Forward-looking statements should not be read as a guarantee of future performance or results, and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. The forward-looking statements are based on our beliefs, assumptions and expectations of our future performance, taking into account all information available to us at the time those statements are made or management's good faith belief as of that time with respect to future events. These beliefs, assumptions and expectations can change as a result of many possible events or factors, not all of which are known to us. If a change occurs, our business, financial condition, liquidity and results of operations may vary materially from those expressed in our forward-looking statements. Changes in the following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

- general volatility of the capital markets and the market price of our common stock;
- our ability to identify and implement any viable strategic alternatives;
- economic and other developments including in the state of California, where we have a high concentration of farms;
- our business strategy;
- our leverage;
- our ability to generate sufficient cash flows to service our outstanding indebtedness;
- our ability to obtain necessary outside financing;
- availability, terms and deployment of capital;
- ability to retain and attract qualified personnel;
- our industry, interest rates or the general economy;
- the degree and nature of our competition;
- risks generally associated with real estate acquisitions, dispositions and development;
- our ability to identify farms to acquire and to complete acquisitions;
- our ability to successfully integrate acquired farms and to achieve expected cash flow returns;
- the ability of our farmer tenants to successfully manage their business and pay us contractual rents when due under our leases;
- our ability to effectively manage growth;
- our ability to make distributions to our shareholders;

- our ability to continue to qualify as a REIT;
- government regulations, tax laws and rates and similar matters;
- our compliance with laws, rules and regulations; and
- environmental uncertainties and exposure to natural disasters.

Forward-looking statements speak only as of the date the statements are made. You should not put undue reliance on any forward-looking statements. We assume no obligation to update forward-looking statements to reflect actual results, changes in assumptions, or changes in other factors affecting forward-looking information after the date of this Quarterly Report on Form 10-Q, except as required by applicable securities law. If we do update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

The following discussion and analysis should be read in conjunction with our combined consolidated financial statements and the related notes included in this report.

Executive Summary

We are an internally managed real estate company focused primarily on the acquisition and management of a diversified portfolio of permanent crop, specialty/vegetable row crop and commodity row crop farmland, including farmland development located in the U.S. in select major agricultural states. We lease our farms to experienced professional farmer tenants under a variety of lease structures with staggered durations, including fixed and participating leases. As of June 30, 2016, our portfolio was comprised of 22 farms and approximately 18,322 gross acres with more than 21 crop types (over 40 when including sub-varieties), some of which are planted in rotation, in Alabama, Arkansas, California, Florida, Georgia and Illinois.

We were incorporated in Maryland in October 2009, and elected to qualify as a real estate investment trust, or REIT, for U.S. federal income tax purposes commencing with our taxable year ended December 31, 2012. We conduct all of our business activities through our Operating Partnership, of which we are the sole general partner.

The below table shows the properties owned by the Company as of June 30, 2016 and as of December 31, 2015:

Property Name	Crops	County, State	Date Acquired ⁽¹⁾	June 30, 2016 Net Book Value	December 31, 2015 Net Book Value	Tillable Acres	Gross Acres	Fixed & Participating Rent for the Six Months Ended June 30, 2016 ⁽²⁾
Permanent Crop:								
Kimberly Vineyard (first and second tranche)	Wine grapes	Monterey, CA	Aug-10 & Dec-14	\$ 12,525,858	\$ 12,595,785	245	260	\$ 210,371
Golden Eagle Ranch (first and second tranche)	Almonds	Stanislaus, CA & Merced, CA	Mar-12 & Aug-12 & Aug-15	19,271,229	19,316,916	1,186	1,247	1,019,987
Quail Run Vineyard	Wine grapes	Monterey, CA	Nov-12	9,726,257	9,638,916	223	240	58,040
Blue Heron Farms	Walnuts	Kings, CA	Nov-13	13,402,139	13,498,426	380	430	239,258
Falcon Farms	Pecans	Dougherty, GA; Lowndes, AL	Nov-14	8,184,727	8,198,933	1,165	1,840	249,467
Kingfisher Ranch	Pistachios	Fresno, CA	Aug-15	19,522,840	19,728,725	511	623	373,118
Cougar Ranch	Varied Citrus	Fresno, CA	Jan-16	17,438,309	—	481	854	455,186
Cheetah Ranch	Varied Citrus	Fresno, CA & Tulare, CA	Jan-16	18,751,563	—	443	478	420,048
Puma Ranch	Almonds	Madera, CA	Jan-16	18,023,334	—	562	610	314,648
Lynx Ranch	Almonds	Merced, CA	Jan-16	10,212,347	—	232	244	192,926
Total Permanent Crop:				147,058,603	82,977,701	5,428	6,826	3,533,049
Specialty/Vegetable Row:								
Sweetwater Farm	Varied	Jackson, FL	Dec-10	5,062,797	5,096,495	1,450	1,624	190,150
Sandpiper Ranch	Strawberries/Vegetables	Santa Cruz, CA	Dec-11 & Apr-12	7,676,507	7,692,833	158	184	205,734
Blue Cypress Farm	Varied	Brevard, FL	Feb-13	11,314,380	11,400,656	2,036	2,694	106,013
Total Specialty/ Vegetable Row:				24,053,684	24,189,984	3,644	4,502	501,897
Commodity Row:								
Pleasant Plains Farm	Corn/Soybeans	Douglas, McLean, Cass, Morgan & Sangamon, IL	Jul-10	8,750,000	8,750,000	1,159	1,196	237,390
Macomb Farm	Corn/Soybeans	McDonough, IL	Dec-10	2,556,135	2,556,453	422	434	90,100
Tillar Farm	Cotton/ Rice/ Corn/Soybeans	Drew, AR	May-11	4,091,067	4,092,003	1,248	1,444	104,250
Kane County Farms	Corn/Soybeans	Kane, IL	Jun-11	17,163,000	17,163,600	1,617	1,652	305,971
Total Commodity Row:				32,560,202	32,562,056	4,446	4,726	737,711
Development:								
Roadrunner Ranch	Citrus	Tulare, CA	Apr-11 & Sep-11	7,696,658	7,375,597	227	244	—
Condor Ranch	Avocados/ Lemons	Ventura, CA	Nov-11 & Dec-11	9,700,754	9,517,874	271 ⁽³⁾	786	77,677
Grassy Island Groves	Citrus	Okeechobee, FL	Dec-12	5,266,810	4,795,334	451	623	218,317
Hawk Creek Ranch ⁽⁴⁾	Pistachios	Yolo, CA	Oct-13 & Feb-14	8,424,026	7,924,842	425	524	—
Pintail Vineyards	Wine grapes	Yolo, CA	Nov-13	2,135,259	1,998,228	87	91	—
Total Development:				33,223,507	31,611,875	1,461	2,268	295,994
Other				818	1,115	—	—	—
TOTAL:				\$ 236,896,814	\$ 171,342,731	14,979	18,322	\$ 5,068,651

(1) An additional acquisition date represents a growth of, or an addendum to, the property.

(2) Represents fixed rent and participating rent actually received for the six months ended June 30, 2016, and does not include certain rent to be paid under participating leases that has not yet been recognized, particularly for our mature permanent crop farms, which may generate the majority of their rent through participation. Such rent is typically earned and paid in the fourth quarter of each year or over the first and second quarters of the following year.

(3) Additional acreage that was previously deemed non-tillable was successfully converted and developed into tillable acreage.

(4) Hawk Creek Ranch was sold on July 27, 2016 for a gross sales price of \$11.25 million.

Objectives and Strategies

Our investment objectives are to achieve annual returns both from income and capital appreciation which meet or exceed returns from comparable farmland properties and which display low correlation to other asset class returns and limited volatility. We pursue our investment objectives primarily through the ownership by our Operating Partnership of our portfolio of farms and we generate virtually all of our revenue by leasing our portfolio of farms. We currently intend to invest in farms across four key types of property:

mature permanent crops, specialty/vegetable row crops, commodity row crops and development farmland. Utilizing this investment strategy, we seek to acquire high-quality cropland diversified by crop type, based on the total value of our portfolio.

We intend to engage in all future investment activities in a manner that is consistent with our intention to qualify and maintain our qualification as a REIT for U.S. federal income tax purposes. In addition, we may expand and improve the farms we presently own or other acquired farms, or sell such farms, in whole or in part, when circumstances warrant.

Recent Developments – Six Months Ended June 30, 2016

New Leases and Lease Renewals

During the first quarter of 2016 we executed a new short term lease which expires December 31, 2016 with a tenant on Blue Cypress Farm for the 2016 crop season. The lease provided the tenant an early termination option on the earlier of the harvesting of the 2016 spring crop or June 1, 2016. The tenant did not exercise this early termination option and subsequent to a successful harvest of the spring crop is in the process of planting a second crop on the property for fall harvest. There were no new or renewal leases executed during the second quarter of 2016. Leases with the tenants on the first tranche of Kimberly Vineyard, Macomb Farm, Sweetwater Farm, Tillar Farm, Quail Run Vineyards, Falcon Farms and Blue Cypress Farm are set to expire at various dates in the fourth quarter of 2016 and will need to be renewed for 2017. We have commenced lease negotiations with a number of these tenants. As of June 30, 2016, we had no vacancies on any of our non-development farms.

Acquisitions

On January 27, 2016, wholly-owned subsidiaries of the Company completed the acquisition of a portfolio of mature permanent crop properties aggregating to approximately 2,186 gross acres and approximately 1,718 net plantable acres, the Sun Dial properties or acquisition, as previously defined, for a combined purchase price of \$63.5 million, excluding transaction costs, from Sun Dial, LLC and affiliates (the “Sellers”). The Sun Dial acquisition substantially increased the Company’s farmland assets by approximately 30% (as measured by appraised value). The seven acquired properties are located across multiple counties in California, each with its own on-site well(s) and / or surface water, and are being operated as four distinct farms (Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch), with properties grouped into a particular farm based on crop type and location. Crops planted include almonds, lemons, mandarins and several other fresh citrus varieties as well as a small planting of prunes.

The properties were previously owner-occupied and, as a result, do not have a prior leasing history. Upon closing, the Company entered into four separate participating leases with Green Leaf which are expected to provide a blended first year fixed base rent yield of approximately 5% of the purchase price, with the potential for additional income from formulaic participation in the crop revenue above a fixed threshold and with the base rent and fixed threshold each having annual escalators. Green Leaf is also the tenant on the Company’s Golden Eagle Ranch property. The acquisition was funded from cash on hand and additional borrowings under the Company’s existing revolving credit facilities.

Review of Strategic Alternatives

On April 14, 2016, the Company announced that its Board of Directors had authorized the Company to commence a review of strategic alternatives to enhance shareholder value. Since the Offering, the Company’s shares have consistently traded at a substantial discount to net asset value which, as of December 31, 2015, was estimated to be \$10.05 per share. The Company’s net asset value is based upon independent third-party appraisals of its farms which were performed as of December 31, 2015. The Company has retained Citigroup Global Markets Inc. and Raymond James & Associates, Inc. as its financial advisors and Goodwin Procter LLP as legal counsel to assist in a comprehensive analysis of all potential strategic alternatives. Alternatives to be explored may include, among others, joint venture arrangements, a merger of the Company, or a sale of all or part of the Company and/or its assets. The Company noted that there can be no assurances that the strategic alternatives review process will result in the Company pursuing a particular transaction or the consummation of any transaction. The Company has not set a definitive timetable for completion of the process and does not intend to disclose further developments until its Board of Directors approves a specific action or otherwise concludes the review of strategic alternatives.

Disposition

On July 27, 2016, the Company completed the sale of its Hawk Creek Ranch development property for a gross sales price of \$11.25 million. The property, which was not expected to be under commercial lease until 2021, was listed with a broker prior to the Company announcing its strategic alternatives review process in April 2016. The net proceeds (net of transaction costs) of \$10.8

million were used to pay down outstanding balances under the Company's revolving credit facilities in the amount of \$6.0 million, to fully pay down the Legacy performance fee payable to the Agricultural Sub-Adviser (and accrued interest thereon) in the amount of \$1.1 million, with the remainder held in cash. The Company expects to realize a gain of approximately \$2.2 million on the sale. The Company currently has no other individual properties listed for sale.

Factors That May Affect Our Operating Results and Asset Value

Our operating results and the value of our farms are affected by a number of broad economic or fundamental factors, including global supply and demand trends and crop prices, as well as other more localized or property specific factors, including rental rates and lease structures, our ability to control expenses, weather events, including droughts, seasonality and the portion of our portfolio invested in development farms.

Demand for Farmland and Agricultural Crops

The most significant driver of our operating results and portfolio value is, and we believe will continue to be, global demand for U.S. agricultural crops, which in turn is driven by global demographic and economic trends such as population growth and the increasing size and wealth of the middle class in emerging markets and, to a lesser extent, a trend toward increased reliance on alternative energy sources. Increasing demand for U.S. agricultural crops generally results in the support of and, over the long-term, increase in the value of U.S. farmland and increases in rental rates for those farms. Further, we believe that the U.S. has strong agricultural advantages in its topography and geographic position, with its varied climatic regions allowing for the production of a wide variety of agricultural crops and its central position between industrial centers in Asia, Europe, Canada and South America making it a favorable location for trading. Additionally, unlike many developing nations, the U.S. is a politically stable nation with well-developed infrastructure, including established railways and ports for transportation and export of crops, and has the financial resources (such as investor capital and government support through crop insurance) to sustain its agriculture industry. These factors, among others, provide the U.S. a comparative advantage even when it is not the lowest-cost producer and should help sustain demand for U.S. agricultural crops over the long term.

The U.S. Census Bureau forecasts that the global population will grow by more than one billion people by 2028. We believe that population size is the primary driver of global demand for agricultural crops and further believe that higher prices for agricultural crops should translate into both higher rental rates for farmland as well as continued growth in the value of farmland, such as our farms, over the long-term.

Another significant demand driver is the increasing size and wealth of the middle class in emerging markets. To the extent that the middle class in emerging markets continues to expand, diets are expected to improve and diversify through increased caloric intake, greater spending on higher quality food and through greater consumption of protein (from both crops and livestock). These improvements to diets and nutrition in emerging markets drive increased demand for commodity row crops used as feedstock and for permanent crops, like nuts, which are an alternate source of protein. We also expect that increased consumer spending power in emerging markets will result in households allocating a larger percentage of their income to food products that may be considered discretionary, including wine and different nut types, which will result in an increased demand for certain of our permanent crops.

Additionally, the overall trend toward reducing the global "carbon footprint" has increased demand for alternative energy sources, which, in the long term, could impact our rental revenues and our results of operations. Key alternative energy commodities include corn, used in ethanol, and soybeans, used in biodiesel fuel. Further, farmland can also be used to produce other types of alternative energy, including geothermal, solar and wind, as farm owners lease fields as locations for clean electricity generation, including wind farms and/or solar panels. Our business strategy is not significantly dependent on demand for biofuels, and we do not believe that demand for corn and soybeans as inputs in the production of biofuels will materially impact our results of operations or the value of our farmland portfolio.

Supply of Arable Farmland and Agricultural Crops

We believe that the global supply of arable land will continue to be limited in the future due to the finite nature of land resources generally. Even with technological advances improving productivity, the availability of arable land for agricultural use continues to diminish, and with an expectation of the global population continuing to expand, the amount of arable land per capita is expected to continue to decline in the future. Additionally, increased urbanization of rural lands as well as land erosion, desertification and degradation, particularly outside of the United States, will also contribute to a reduction in the supply of farmland and potentially increase foreign dependence on agricultural imports from regions such as the U.S. We believe these constraints on the supply of arable farmland will result in increases in the value of farmland.

The global supply of arable land and the productivity of such land is adversely affected by the scarcity of water in many irrigated growing regions, both globally and within the U.S. For example, a significant portion of the U.S. has experienced severe drought conditions over the past few years, most recently in the Pacific region, including a majority of California which still persists despite being somewhat offset by the recent El Nino weather pattern. While such conditions could have negative short-term impacts on U.S. agriculture, including less crop production, increased competition for farmland due to distressed sales and lower farm income, from a long-term perspective, we believe a strategy of holding diversified assets both geographically and on a commodity basis may help to mitigate losses in any one area or crop type. Further, leased farmland may benefit from rental payments and crop insurance even in periods of lower than normal crop production.

In addition, there is often a related and mitigating relationship between crop supply and crop prices in certain crop types or regions. Typically, where there are concerns over supply due to a weather event (i.e. drought or frost) prices will increase, insulating overall gross revenues from potential decreases related to supply concerns. In times of weather uncertainty, properties with higher quality water access and/or soils tend to be more resilient to downturns in value and, accordingly, water and soil quality, along with water availability, are integral components of our pre-acquisition analysis. In that respect, all of our California farms have wells that are either onsite or shared and/or have access to surface water for which we have deeded or contractual rights. The continuance of the current drought or an increase in its severity or the occurrence of additional weather events, including droughts in other regions, may further impact the productivity and supply of arable farmland.

In addition to the amount of land dedicated to agricultural activity, the global supply of crops is affected by the productivity of farmland and technology. Historically, farmland productivity has been driven by advances in seed technology, farm equipment, irrigation techniques and chemical fertilizers and pesticides. We believe that trends toward the urbanization of rural land, erosion, desertification and degradation, collectively will offset the benefits of any technological advances that improve the productivity of farmland generally.

Rental Revenues from Fixed and Participating Leases

In order to maximize the benefit of the demand/supply dynamics discussed above, we use varying lease structures based on crop type and geographic regions.

The following table summarizes the leases in place as of June 30, 2016 across our farm portfolio and identifies the lease type and lease expiration. Participating leases can be based on a crop share or can be comprised of fixed base rent and formulaic participating components; all of our current participating leases have both fixed base rents and participating components.

Property Name	Crops	County, State	Lease Type	Lease Term	Lease Expiration	Remaining Term at June 30, 2016 (Years)
Permanent Crop:						
Kimberly Vineyard (tranche 1)	Wine grapes	Monterey, CA	Participating	3 year	10/31/2016	0.34
Kimberly Vineyard (tranche 2)	Wine grapes	Monterey, CA	Participating	5 year	10/31/2019	3.33
Golden Eagle Ranch (tranche 1)	Almonds	Stanislaus, CA	Participating	5 year	11/30/2019	3.42
Golden Eagle Ranch (tranche 2)	Almonds	Merced, CA	Participating	5 year	11/30/2019 ⁽¹⁾	3.42
Quail Run Vineyard	Wine grapes	Monterey, CA	Participating	2 year	10/31/2016 ⁽²⁾	0.34
Blue Heron Farms	Walnuts	Kings, CA	Participating	3 year	11/30/2017	1.42
Falcon Farms	Pecans	Dougherty, GA; Lowndes, AL	Participating	2 year	11/30/2016	0.42
Kingfisher Ranch	Pistachios	Fresno, CA	Participating	6 year	10/31/2020	4.34
Cougar Ranch	Varied Citrus	Fresno, CA	Participating	5 year	6/30/2020	4.00
Cheetah Ranch	Varied Citrus	Fresno, CA & Tulare, CA	Participating	5 year	6/30/2020	4.00
Puma Ranch	Almonds	Madera, CA	Participating	4 year	11/30/2019	3.42
Lynx Ranch	Almonds	Merced, CA	Participating	4 year	11/30/2019	3.42
Specialty/Vegetable Row:						
Sweetwater Farm	Varied	Jackson, FL	Fixed	3 year	12/31/2016	0.50
Sandpiper Ranch	Strawberries/ Vegetables	Santa Cruz, CA	Fixed	3 year	12/31/2018	2.50
Blue Cypress Farm ⁽³⁾	Varied	Brevard, FL	Fixed	1 year	12/31/2016	0.50
Commodity Row:						
Pleasant Plains Farm	Corn/Soybeans	Douglas, McLean, Cass, Morgan & Sangamon, IL	Fixed	3 year	12/31/2018	2.50
Macomb Farm	Corn/Soybeans	McDonough, IL	Fixed	3 year	12/31/2016	0.50
Tillar Farm	Cotton/ Rice/ Corn/Soybeans	Drew, AR	Fixed	1 year	12/31/2016	0.50
Kane County Farms	Corn/Soybeans	Kane, IL	Fixed	3 year	12/31/2018	2.50
Development:						
Roadrunner Ranch	Citrus	Tulare, CA	—	—	—	—
Condor Ranch	Avocados/ Lemons	Ventura, CA	Participating	3 year	10/31/2018 ⁽⁴⁾	2.34
Grassy Island Groves	Citrus	Okeechobee, FL	—	—	—	—
Hawk Creek Ranch ⁽⁵⁾	Pistachios	Yolo, CA	—	—	—	—
Pintail Vineyards	Wine grapes	Yolo, CA	—	—	—	—

- (1) The leasable acres on Golden Eagle Ranch (tranche 2), which is leased to the same tenant as Golden Eagle Ranch (tranche 1), were incorporated into the existing Golden Eagle Ranch (tranche 1) lease by addendum; no separate lease was executed.
- (2) The tenant at Quail Run Vineyard began leasing an incremental block for the 2016 crop year, which lease will expire in 2016, concurrent with the expiration of the lease for the other blocks. This block was previously leased to another tenant.
- (3) Blue Cypress Farm development was completed subsequent to December 31, 2015, and a short term lease ending December 31, 2016 and covering the 2016 growing seasons was executed with a new tenant in the first quarter of 2016. The lease provided the tenant an early termination option on the earlier of the harvesting of the 2016 spring crop or June 1, 2016. The tenant did not exercise this early termination option and subsequent to a successful harvest of the spring crop is in the process of planting a second crop on the property for fall harvest. The property was moved from the development segment to the specialty/vegetable row segment in the first quarter of 2016.
- (4) The current lease for Condor Ranch provides for all acreage, whether currently commercial, in transition or in development, to fold into the lease during the lease term.
- (5) Hawk Creek Ranch was sold on July 27, 2016 for a gross sales price of \$11.25 million.

We generally use fixed leases of one to three years for our specialty/vegetable and commodity row crop farms, which typically include annual percentage or dollar escalators in some cases for leases of more than one year in duration. These fixed leases provide stability for our revenues and a level of protection against many risks inherent in farming operations, such as weather, drought or shorter-term crop fluctuations. These events generally have only a short-term adverse impact on the farmland because of the ability to replant crops or switch crops the next year. Rental payments for fixed leases on row crops are typically made on an annual basis and are either paid in advance in-whole or semi-annually, with 50% being made in advance of planting and 50% being paid just prior to or post harvest.

Due to the short term nature of these fixed leases on specialty/vegetable and commodity row crop farms, in any given year we may have multiple leases up for renewal or extension. In general and based on our prior experience, lease renewal rates are impacted by a variety of factors including: (i) land value changes over the span of the lease (i.e., if a lease has a three year term, and in those three years, the value of property increases by 20%, the renewed lease will similarly adjust the rental payment), (ii) crop price trends, (iii) revenue and expense expectations and (iv) public rental data for comparable farms, if known.

For permanent crop farms, we typically use participating leases because the ability to share in favorable crop prices and yields compensates for the increased risks of owning and developing permanent farmland, which takes several years to yield revenue-producing crops and which can suffer long-term damage from weather events. These leases typically require the tenant to pay a base rent and, after a threshold that allows the tenant to recoup agricultural expenses, revenues are shared formulaically based on one or multiple factors pursuant to the applicable lease. These leases are typically longer-term in nature (four to six years), and have multiple payment installments, some for base rent amounts and others for the participating component. Revenues from participating leases exhibit more variability around fluctuating crop prices and harvest cycles and are subject to seasonality, the timing of crop harvests or when revenues are recognized or received. We expect such variability to continue as long as we continue to use such lease types.

Farms with fixed leases of multiple-year durations are less susceptible to the immediate impacts of changes in crop prices. However, land values for commodity row crop farms and resulting market rental rates are generally impacted by the overall three year average of commodity crop prices, and perhaps sooner in times of notable price volatility. For leases where there is a participating or contingent revenue component, impacts of changing crop prices will have a more direct impact on revenues. Although annual fixed rental payments under our leases will not be based on the quality or profitability of our tenants' harvests, any of these factors could adversely affect our tenants' ability to meet their obligations to us and our ability to lease or re-lease farms on favorable terms. However, crop insurance, which is federally provided for commodity row crops and which we mandate our tenants to obtain with respect to permanent crops, is an important mitigant in adverse years.

Rental revenue from larger farms will have a direct bearing on our overall revenues. For example, our Golden Eagle Ranch property was responsible for 41.4% of our 2015 fixed and participating rent, which represents rent received for the year ended December 31, 2015 and includes certain rent from participating leases for the 2014 crop year that was not recognized in 2014, but does not include rent still to be paid under participating leases for the 2015 crop year that has been and is yet to be recognized in 2016. Our Golden Eagle Ranch property represented 20.1% of our fixed and participating rent for the six months ended June 30, 2016 as compared to 55.2% for the six months ended June 30, 2015. As further discussed in "Results of Operations", the period to period decline in participating rents from Golden Eagle Ranch have significantly impacted the Company's total operating revenues.

Development Farms

On July 27, 2016, we sold our Hawk Creek Ranch pistachio development property for a gross sales price of \$11.25 million. Excluding Hawk Creek Ranch, four of our farms are either completely or in majority under development and one farm is partially, but less than a majority, under development at present. The farms that are completely (or in majority) under development include Roadrunner Ranch, Condor Ranch, Pintail Vineyards and Grassy Island Groves. In addition, our Quail Run Vineyard is partially, but less than a majority, under development. Portions of our other farms may contain young non-mature acres that are not yet commercially productive, but are not included in the development segment as such farms do not require the continued capital expenditures associated with development, and such development acreage represents a minority of the property acreage. Further, given that our Golden Eagle Ranch consists of trees that were planted at different times, we will periodically redevelop minor portions of the farm where the trees are nearing the end of their productive lives. Rental revenues will not be generated on these development farms until they become commercially productive, and for farms that are in partial development, any revenues may be offset to a varying degree from development capital expenditures. We expect our current farms under development to become commercially productive and leased to tenants between 2017 and 2019, depending on each property's current stage of development and the crop type for which it is being developed. While development farms represent one of the four main sub-categories of our farms, our current intent is to seek to acquire income producing farms in order to ensure adequate income generation; therefore, our level of capital expenditures as a percentage of total asset value is expected to decline going forward.

Our Blue Cypress Farm was previously categorized as a development farm but became commercially productive in the first quarter of 2016. A short term lease ending December 31, 2016 and covering the 2016 growing seasons was executed with a new tenant in the first quarter of 2016. The lease provided the tenant an early termination option on the earlier of the harvesting of the 2016 spring crop or June 1, 2016. The tenant did not exercise this early termination option and subsequent to a successful harvest of the spring crop is in the process of planting a second crop on the property for fall harvest.

Capital Expenditures

In connection with our development and redevelopment farms, as well as due to regular operating maintenance costs, capital expenditures during the six months ended June 30, 2016 were approximately \$2.9 million before revenue offsets. We currently

estimate approximately \$3.9 million before revenue offsets in remaining capital expenditures, of which approximately \$1.0 million is planned for the remainder of 2016, to complete our existing development projects on Roadrunner Ranch, Condor Ranch, Quail Run Vineyard, Grassy Island Groves, and Pintail Vineyards (but excluding Hawk Creek Ranch, which was sold on July 27, 2016), which include cultural costs incurred for crops that are producing, but not at commercially productive or leasable levels. Additionally, we currently estimate approximately \$3.0 million before revenue offsets in remaining capital expenditures, of which approximately \$1.2 million is planned for the remainder of 2016, for redevelopment and partial development projects on our Golden Eagle Ranch, Falcon Farms and Kingfisher Ranch. Thereafter, we would expect our capital expenditures related to our development and redevelopment farms to decline as we are focusing on acquiring more crop producing farms and fewer development farms until more of our existing development projects are complete.

Expenses

All of our leases provide that we are responsible for major maintenance and insurance costs, while the tenant is responsible for minor maintenance, water usage and all of the additional input costs related to the farming operations on the farms, such as seed, fertilizer, labor and fuel. Generally, real estate taxes are capitalized for acres under development and are expensed for leased acreage. With one exception, currently all leases for our permanent crop segment require our tenants to reimburse us for real estate taxes we pay on the farms. For all of our farms, we will generally bear costs related to major capital improvements, such as irrigation systems or drainage tile. We also will incur the costs associated with maintaining liability and casualty insurance in addition to any insurance provided by the tenant for which we are a named insured. Additionally, we will be responsible for the fees paid to our Agricultural Sub-Adviser and any other third parties, in connection with property acquisition and management, and sales, general and administrative expenses. However, because we believe that our platform is scalable, we do not expect the expenses associated with managing our farms to increase disproportionately as we grow our portfolio.

We also incurred and will incur ongoing costs of running a public company, including, among others, costs associated with employing our personnel, compensation of non-employee directors, and compliance costs.

Crop Prices

Crop prices are impacted by a variety of factors, including, among others, global production and demand estimates, adverse weather conditions, crop disease in important global farming regions, changes in government regulations and policy, fluctuations in global wealth, currency fluctuations, changes in foreign trade and export markets, and military conflicts. Any of these factors may result in crop price volatility, which may either positively or negatively impact the value of our tenants' crop yields. Prices for many commodity row crops, particularly corn, experienced significant declines in 2013 through the second quarter of 2016, but we do not believe that such declines represent a trend that will continue over the long term. Rather, we believe that those declines in prices for commodity row crops represent a correction to historical norms (adjusted for inflation) after a period of heightened prices stemming in part from the drought that impacted crop supply in the Midwest in 2012, and we believe that long-term growth trends in global population will result in increased prices for commodity row crops over time. Additionally, these declines in commodity row crop pricing have been offset by record crop production and strong permanent crop prices in other regions during certain periods in that time range. With respect to permanent crop prices, almonds and walnuts have declined from record high prices exhibited in 2013 through 2015 and are trading closer to historical averages. Prices for other permanent crops such as citrus are currently trading above historical averages. While we anticipate prices for crops will generally increase over the long-term due to overarching global trends in population growth and declining supply of arable land, there may be future price variability for the reasons discussed above.

Seasonality

Our revenues are impacted by the seasonality of crop harvests and the timing of when revenue is recognized in connection with such harvests (which can be impacted by exogenous factors including, among others, weather, fluctuations in crop prices and the alternate-bearing nature of certain permanent crops, like pistachios and avocados), as the leases for our permanent crops have both fixed and participating components, with the participating component tied to a percentage of gross revenue generated by a crop yield or a share of the crop yield.

As June 30, 2016, we had eleven farms that were subject to participating leases, and we expect to use similar leasing structures in the future. Payments under such leases are made two to four times annually, with some payments being made in the year subsequent to the relevant harvest, which causes revenue to be concentrated unevenly in the fourth, first and second quarters of each year, varying in amount and timing from year to year. Pistachios, which are planted on Kingfisher Ranch, are generally harvested in the fall with crop sales (and thus the Company's participating rents) typically occurring and being recognized in both the fourth quarter of the harvest year as well as into the following year. However, Kingfisher Ranch experienced a weak 2015 production yield and, accordingly, the tenant pursued insurance claims under its crop insurance policies which were settled in full in the fourth quarter of 2015 and resulted in the Company's recognition of higher than otherwise expected participating revenues in 2015 for Kingfisher Ranch because in the event of a normal crop, a portion of the 2015 crop yield would have been recognized as 2016 participating revenues, but due to the insurance settlement, substantially all 2015 crop revenues were recognized in 2015. The full insurance settlement recognition in 2015 resulted in no 2016 participating revenues at Kingfisher Ranch for the 2015 crop. In addition, our Golden Eagle Ranch generated strong participating revenues in 2015 due to the strength of the 2014 crop production as well as high almond prices throughout the majority of 2015 when the 2014 crop was sold by the tenant. However, the 2015 crop at Golden Eagle Ranch was significantly lower than the 2014 crop due to poor weather-related growing conditions. Lower 2015 farm production combined with a more recent decline in almond prices is expected to result in substantially lower participating rents from Golden Eagle Ranch in 2016 than were recorded in 2015, as occurred in the first half of 2016.

Golden Eagle Ranch is expected to earn the remaining participating rent pertaining to the 2015 crop during the third quarter of 2016, in an amount comparable to or greater than that earned during the second quarter of 2016. For the full year 2016, the Company expects that approximately 75% of 2016 participating rent will be earned during the fourth quarter of 2016. The Company's vineyards, including Kimberly Vineyard and Quail Run Vineyard, are expected to generate substantially all of their participating rent from the 2016 crop season in the fourth quarter of 2016, due to the timing of wine grape harvests and recognition of sales given that the grapes are under contracts which set fixed prices. The Company's Blue Heron Farms (walnuts) and Kingfisher Ranch (pistachios) are expected to generate a material portion of their participating rents from the 2016 crop season in the fourth quarter of 2016, due to the timing of harvests and selling cycles for these commodities. Finally, the Company's Cheetah Ranch and Cougar Ranch, citrus farms recently acquired in the Sun Dial acquisition, are expected to produce substantially all of their 2016 participating rent from the 2015/2016 crop season in the fourth quarter of 2016, due to the timing of harvests and pooled sales process for the citrus crops grown on these properties.

Due to the year over year decline in participating rents expected from Golden Eagle Ranch during 2016, the Company expects 2016 operating revenues generated from same-property farms to be lower in 2016 than in 2015.

Variability in crop revenues from year to year is common in the farming industry, and we therefore expect variability in our rents that derive from participating lease types to continue going forward. We also expect that seasonality will continue to impact our results of operations and revenues and that, on average, the fourth calendar quarter of the current year and the first and second calendar quarters of the following year should be expected to receive a disproportionate revenue share, although the timing may vary.

Reportable Segments

We operate our business in four reportable segments: Permanent Crop, Specialty/Vegetable Row Crop, Commodity Row Crop and Development.

Permanent Crop Segment

As of June 30, 2016, our permanent crop segment consisted of our Kimberly Vineyard, Golden Eagle Ranch, Quail Run Vineyard, Blue Heron Farms, Falcon Farms, Kingfisher Ranch, Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch properties, with an aggregate of 5,428 tillable acres and 6,826 gross acres. However, 77 acres of Quail Run Vineyard are currently subject to development. The leases for these farms terminate between 2016 and 2020. Leases with the tenants on the first tranche of Kimberly Vineyard, Quail Run Vineyard and Falcon Farms are set to expire in 2016, and we expect to begin negotiating renewals for these properties in advance of their expiration. Farms in our permanent crop segment are generally subject to participating leases, under which a part or all of the rent is derived from participation in crop revenues or a share of the final crop, often with a fixed base rental amount, and which tend to have longer lease terms of three to five years.

Specialty/Vegetable Row Crop Segment

Subsequent to December 31, 2015, development of our Blue Cypress Farm property was completed, the property deemed mature, and we executed a 2016 crop season lease with a tenant. Accordingly, the property was moved from the Development Segment to the Specialty/Vegetable Row Crop Segment during the first quarter of 2016.

As of June 30, 2016, our Specialty/Vegetable Row Crop segment consisted of our Sandpiper Ranch, Sweetwater Farm and Blue Cypress Farm properties, with an aggregate of 3,644 tillable acres and 4,502 gross acres. The leases for these farms terminate in 2016 and 2018. The leases with the tenants on our Sweetwater Farm and Blue Cypress Farm are set to expire in 2016, and we expect to begin negotiating renewals for these properties in advance of their expiration or later in 2016. Farms in our Specialty/Vegetable Row Crop segment are generally subject to fixed leases, with maturities of one to three years that typically include built-in annual escalators at a fixed dollar or percentage amount.

Commodity Row Crop Segment

As of June 30, 2016, our Commodity Row Crop segment consisted of our Pleasant Plains Farm, Macomb Farm, Kane County Farms and Tillar Farm, with an aggregate of 4,446 tillable acres and 4,726 gross acres. The leases for these farms terminate in 2016 and 2018. Leases with the tenants on Macomb Farm and Tillar Farm are set to expire in 2016, and we expect to begin negotiating renewals for these properties in advance of their expiration. Farms in our Commodity Row Crop segment are generally subject to fixed leases, with maturities of one to three years that may include built-in annual escalators at a fixed dollar or percentage amount.

Development Segment

As of June 30, 2016, our Development segment consisted of our Roadrunner Ranch, Condor Ranch, Grassy Island Groves, Pintail Vineyards and Hawk Creek Ranch properties, with an aggregate of 1,461 tillable acres and 2,268 gross acres. Development farms for permanent crops generally will not generate lease income for periods of between four and seven years, depending on the crop, with certain permanent crop types, like pistachios, taking up to nine years. The current lease for Condor Ranch provides for all acreage, whether currently commercial, in transition or in development, to fold into the lease during the lease term.

As of June 30, 2016, four of these farms are expected to become mature and productive in the next three years, including 77 acres of Quail Run Vineyard that are currently subject to development, but which is not included in this segment as the majority of the farm is mature and crop producing.

Blue Cypress Farm completed development subsequent to December 31, 2015 and was deemed mature. In the first quarter of 2016, we entered into a short term lease with a tenant covering the 2016 crop season, and we accordingly moved the property to the Specialty/Vegetable Row Crop Segment.

On July 27, 2016, we completed the sale of Hawk Creek Ranch, which was not expected to be under commercial lease until 2021, for a gross sales price of \$11.25 million.

Critical Accounting Policies and Estimates

The most recent Form 10-K we filed with the SEC on March 30, 2016, in accordance with Rule 424(b) of the Securities Act of 1933, as amended, which is accessible on the SEC's website at www.sec.gov, contains a description of our critical accounting policies, including use of estimates, investments in real estate, impairment, revenue recognition, purchase price allocation and income taxes. For the three months ended June 30, 2016, there were no significant changes to these policies.

Emerging Growth Company Status

We are an "emerging growth company," as defined in the Jumpstart Our Business Startups Act of 2012, or the JOBS Act, and we are eligible and have taken advantage of certain exemptions from various reporting requirements that are applicable to other public companies that are not "emerging growth companies," including not being required to comply with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act, reduced disclosure obligations regarding executive compensation in our periodic reports and proxy statements and exemptions from the requirements of holding a nonbinding advisory vote on executive compensation and stockholder approval of any golden parachute payments not previously approved. We may take advantage of these provisions until the earliest to occur of (i) the last day of the fiscal year during which our total annual revenue equals or exceeds \$1.0 billion (subject to adjustment for inflation), (ii) the last day of the fiscal year following the fifth anniversary of the Offering, (iii) the date on which we have, during the previous three-year period, issued more than \$1.0 billion in non-convertible debt or (iv) the date on which we are deemed to be a "large accelerated filer" under the Securities Exchange Act of 1934, as amended, or the Exchange Act. In addition, the JOBS Act also provides that an "emerging growth company" can take advantage of the extended transition period provided in the Securities Act of 1933, as amended, or the Securities Act, for complying with new or revised accounting standards.

We have irrevocably elected not to take advantage of this extended transition period to comply with new or revised financial accounting standards.

Results of Operations

Comparison of the Three Months ended June 30, 2016 to the Three Months ended June 30, 2015

Consolidated Results

Our operating revenues for the periods presented were significantly impacted by acquisitions made during the first quarter of 2016 and the year ended December 31, 2015. To highlight the effect of changes due to acquisitions, we have separately discussed the components of operating revenues for our same-property portfolio, which includes only farms (and the specific tranches of farms, in cases where multiple properties acquired at different times have been aggregated into one farm) owned by us for the entirety of both periods presented. The same-property portfolio for the quarters ended June 30, 2016 and 2015 consisted of 17 farms, including: Kimberly Vineyard, Golden Eagle Ranch (first tranche), Quail Run Vineyard, Blue Heron Farms, Falcon Farms, Sweetwater Farm, Sandpiper Ranch, Blue Cypress Farm, Pleasant Plains Farm, Macomb Farm, Tillar Farm, Kane County Farms, Condor Ranch, Roadrunner Ranch, Grassy Island Groves, Hawk Creek Ranch, and Pintail Vineyards properties.

Excluded from the same-property portfolio for the three months ended June 30, 2016 and 2015 are: Golden Eagle Ranch (second tranche) and Kingfisher Ranch, each acquired during the third quarter of 2015, and Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch, each acquired during the first quarter of 2016 in connection with the Sun Dial acquisition.

For the segment analysis below, it should be noted that Blue Cypress Farm (while included in the Company-level same-property portfolio) has been excluded from the segment-level same-property portfolio for both the specialty/vegetable row crop segment and the development segment. Blue Cypress Farm was reclassified from the development segment to the specialty/vegetable row crop segment in the first quarter of 2016 due to the completion of the development project and execution of a tenant lease.

	For the Three Months Ended June			
	30,			
	2016	2015	\$ Change	% Change
OPERATING REVENUES:				
Fixed rent	\$ 2,294,702	\$ 1,165,399	\$ 1,129,303	96.9%
<i>Same-property portfolio</i>	<i>1,274,363</i>	<i>1,165,399</i>	<i>108,964</i>	<i>9.3 %</i>
Participating rent	555,329	1,507,503	(952,174)	-63.2%
<i>Same-property portfolio</i>	<i>555,329</i>	<i>1,507,503</i>	<i>(952,174)</i>	<i>-63.2 %</i>
Recovery of real estate taxes	223,878	114,368	109,510	95.8%
<i>Same-property portfolio</i>	<i>120,432</i>	<i>114,368</i>	<i>6,064</i>	<i>5.3 %</i>
Other income	3,750	23,750	(20,000)	-84.2%
<i>Same-property portfolio</i>	<i>3,750</i>	<i>23,750</i>	<i>(20,000)</i>	<i>-84.2 %</i>
Total operating revenues	3,077,659	2,811,020	266,639	9.5%
<i>Same-property portfolio</i>	<i>1,953,874</i>	<i>2,811,020</i>	<i>(857,146)</i>	<i>-30.5 %</i>
OPERATING EXPENSES:				
Depreciation	1,109,141	449,314	659,827	146.9%
<i>Same-property portfolio</i>	<i>573,211</i>	<i>449,314</i>	<i>123,897</i>	<i>27.6 %</i>
Management and performance fees-related party ⁽¹⁾	—	1,335,651	(1,335,651)	-100.0%
Property operating expenses	586,758	364,172	222,586	61.1%
<i>Same-property portfolio</i>	<i>436,178</i>	<i>364,172</i>	<i>72,006</i>	<i>19.8 %</i>
Due diligence costs on non-consummated transactions	—	—	—	-
Professional fees	450,320	135,130	315,190	233.2%
Sub-advisory fees	800,061	—	800,061	100.0%
General and administrative expenses	1,084,835	81,700	1,003,135	1227.8%
Total operating expenses	4,031,115	2,365,967	1,665,148	70.4%
OPERATING (LOSS) INCOME	(953,456)	445,053	(1,398,509)	-314.2%
Interest income	(807)	(352)	(455)	129.3%
Interest expense and financing costs	444,985	117,630	327,355	278.3%
Total other expense	444,178	117,278	326,900	278.7%
(LOSS) INCOME BEFORE LOSS ON SALE OF ASSETS	(1,397,634)	327,775	(1,725,409)	-526.4%
Loss on sale of assets	—	—	—	-
(LOSS) INCOME BEFORE INCOME TAXES	(1,397,634)	327,775	(1,725,409)	-526.4%
Income tax provision	107,694	—	107,694	100.0%
NET (LOSS) INCOME	(1,505,328)	327,775	(1,833,103)	-559.3%
Less net (loss) income attributable to non-controlling interests	(226,316)	133,981	(360,297)	-268.9%
NET (LOSS) INCOME ATTRIBUTABLE TO THE COMPANY	\$ (1,279,012)	\$ 193,794	\$ (1,472,806)	-760.0%

(1) Performance fees refer to components of the compensation payable to AFA as our external manager pursuant to the terms of our Operating Partnership's agreement of limited partnership. Following the Internalization Transaction on October 23, 2015, payment of these amounts ceased.

Total Operating Revenues

Total operating revenues increased \$266,639, or 9.5%, from \$2,811,020 for the three months ended June 30, 2015 to \$3,077,659 for the three months ended June 30, 2016. This increase was primarily due to \$1,129,302 of higher fixed rent driven by new leases at acquired properties (\$1,020,340), higher recovery of real estate taxes in the amount of \$109,510 driven by new leases at acquired properties (\$103,446), largely offset by \$952,174 of lower participating rent due solely to lower participating rent from Golden Eagle Ranch (first tranche). As previously disclosed by the Company, the 2015 crop yield at Golden Eagle Ranch (first tranche) was significantly lower than the 2014 crop yield, and combined with lower commodity prices for almonds realized in the sale of the 2015 crop during the second quarter of 2016, resulted in a significant decrease in the gross revenues earned from the farm for the 2015 crop and our participating rent component of such revenues recorded in the second quarter of 2016.

Total operating revenues for our same-property portfolio decreased \$857,146, or 30.5%, from \$2,811,020 for the three months ended June 30, 2015 to \$1,953,874 for the three months ended June 30, 2016, due primarily to \$952,174 of lower participating rent from Golden Eagle Ranch (first tranche) as noted above, somewhat offset by higher fixed rent in the amount of \$108,964, driven by higher fixed rent at Blue Cypress Farm (for which a first new lease was executed during the first quarter of 2016) and higher fixed rent at Grassy Island Groves (from increased direct operations revenues), somewhat offset by decreases in fixed rent at Golden Eagle Ranch (first tranche) and Quail Run Vineyard in the permanent crop segment and Kane County Farms and Pleasant Plains Farm in the commodity row crop segment.

Fixed rent increased \$1,129,303, or 96.9%, from \$1,165,399 for the three months ended June 30, 2015 to \$2,294,702 for the three months ended June 30, 2016. The increase was primarily due to fixed rent from new leases at acquired farms (\$1,020,340), including Kingfisher Ranch, Golden Eagle Ranch (second tranche), Puma Ranch, Cheetah Ranch, Cougar Ranch and Lynx Ranch, and from a net increase of \$108,964 at same-property portfolio farms. Fixed rent for Puma Ranch, Cheetah Ranch, Cougar Ranch and Lynx Ranch was received in cash during the first quarter of 2016 that related to the beginning of the relevant crop year on each of these properties which was prior to the effective date of the respective leases. The cash received prior to the effective date will be straight-lined to operating revenues over the terms of the leases (four to five years), and the resulting unearned portion at June 30, 2016 in the amount of \$1,274,081 is included in "Unearned rent" on the consolidated balance sheet as of that date. The remaining balance of the unearned rent at June 30, 2016 relates to rental payments received in advance in the normal course of business from leases that require annual, semi-annual or quarterly payments, as the case may be.

Fixed rent for our same-property portfolio increased by \$108,964, or 9.3%, from \$1,165,399 for the three months ended June 30, 2015 to \$1,274,363 for the three months ended June 30, 2016, driven by increases at Blue Cypress Farms (\$76,994) due to a new lease executed in the first quarter of 2016, Grassy Island Groves (\$75,897) due to increased direct operations revenues, and Condor Ranch (\$19,105), somewhat offset by decreases at Golden Eagle Ranch (first tranche) and Quail Run Vineyard in the permanent crop segment (\$34,721) and Kane County Farms and Pleasant Plains Farm in the commodity row crop segment (\$29,829).

Participating rent (including for the same-property portfolio) decreased \$952,174, or 63.2%, from \$1,507,503 for the three months ended June 30, 2015 to \$555,329 for the three months ended June 30, 2016. This decrease was driven by lower participating rent from Golden Eagle Ranch (first tranche) due to the reasons discussed above.

Recovery of real estate taxes increased \$109,510, or 95.8%, from \$114,368 for the three months ended June 30, 2015 to \$223,878 for the three months ended June 30, 2016. This increase was primarily due to the real estate taxes incurred and recovered at acquired properties (\$103,446). Recovery of real estate taxes at same-property portfolio farms increased \$6,064, or 5.3%, from \$114,368 for the three months ended June 30, 2015 to \$120,432 for the three months ended June 30, 2016, due in part to an increase in real estate taxes paid by us and recovered from the tenant at Condor Ranch.

Other income decreased by \$20,000, or 84.2%, from \$23,750 for the three months ended June 30, 2015 to \$3,750 for the three months ended June 30, 2016. The decrease was due to income earned at Falcon Farms in the second quarter of 2015 related to the sale of soil materials removed from the property, which was not earned in the second quarter of 2016, but rather was earned in the first quarter of 2016.

Total Operating Expenses

Total operating expenses increased by \$1,665,148, or 70.4%, from \$2,365,967 for the three months ended June 30, 2015 to \$4,031,115 for the three months ended June 30, 2016.

Depreciation expense increased by \$659,827 as compared to the prior year comparable quarter, due primarily to the depreciation from acquisitions made in the third quarter of 2015 (\$137,481) and the first quarter of 2016 (\$398,300), as well as higher depreciation from Condor Ranch (\$56,349), Hawk Creek Ranch (\$10,917) and Blue Cypress Farm (\$45,931).

Management and performance fees-related party ceased following the Internalization Transaction and decreased by \$1,335,651 as compared to the prior year comparable quarter. Following the Internalization Transaction, the Company directly incurs the costs associated with retaining its own employees, and the costs associated with the transitional services agreement with Optima Fund Management LLC, under which the Company is provided certain accounting, information technology, human resources and facilities services, among others.

Property operating expenses increased by \$222,586 as compared to the prior year comparable quarter, driven largely by the operating costs of properties acquired during the third quarter of 2015 (\$40,555) and the first quarter of 2016 (\$110,025), as well as higher property operating expenses at same-property portfolio farms which increased by \$72,006 or 19.8% as compared to the prior year comparable quarter due largely to higher expenses in the development segment at Grassy Island Groves and Condor Ranch offset somewhat by lower expenses in the permanent crop segment, each as further discussed below.

Professional fees increased by \$315,190 to \$450,320 for the second quarter of 2016 as compared to \$135,130 in the prior year comparable quarter, and related primarily to higher professional legal and accounting fees incurred as a public company in general, and \$188,962 related to the ongoing strategic alternatives review process.

Sub-advisory fees increased by \$800,061 as compared to the prior year comparable quarter, which had no such expenses, and represent the fees paid to the Company's Agricultural Sub-Adviser under the Amended and Restated Sub-Advisory Agreement, which took effect upon the consummation of the Offering. The fees are determined based on a percentage of the appraised value of gross real estate assets under management. The expense incurred during the second quarter of 2016 also included \$104,020 pertaining to the initial public offering capital compensation fee which was settled during the quarter (see Note 7 Related Party Transactions of the Notes to Consolidated Financial Statements for more detail).

Lastly, general and administrative expenses increased by \$1,003,135 to \$1,084,835 as compared to \$81,700 in the prior year comparable quarter. The increase was primarily driven by compensation expense (\$610,559), costs that were not incurred in the prior year period, as well as higher directors' fees (\$126,187) and insurance expenses (\$94,773) than those incurred during the prior year comparable period reflecting the costs of operating as a public company. Following the Internalization Transaction, the Company incurs costs associated with retaining its own employees, costs associated with the transitional services agreement with Optima Fund Management LLC discussed above, and other incremental costs associated with being a public company, including maintaining a public company board of directors, directors and officers insurance, listing fees and printing fees.

Total Other Expense

Total other expense increased by \$326,900, or 278.7%, from \$117,278 for the three months ended June 30, 2015 to \$444,178 for the three months ended June 30, 2016. The increase in total other expense is due to higher interest paid on our credit facilities due to the higher average balances outstanding under our credit facilities in the second quarter of 2016 as compared to the second quarter of 2015, higher amortization of deferred financing fees associated with the origination of the credit facilities during 2015, and interest incurred on the Legacy Performance Fee payable to Agricultural Sub-Adviser.

Permanent Crop Segment

Our permanent crop segment operating revenues for the periods presented were impacted by acquisitions made during the first quarter of 2016 and the year ended December 31, 2015. To highlight the effect of changes due to acquisitions, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Kimberly Vineyard, Golden Eagle Ranch (first tranche), Quail Run Vineyard, Blue Heron Farms and Falcon Farms, permanent crop properties owned by us for the entirety of both periods presented. Properties excluded from the same-property portfolio for the periods ended June 30, 2016 and 2015 are: Golden Eagle Ranch (second tranche) and Kingfisher Ranch, each acquired during the third quarter of 2015, and Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch, each acquired during the first quarter of 2016.

	For the Three Months Ended June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 1,532,309	\$ 550,390	\$ 981,919	178.4%
<i>Same-property portfolio</i>	511,970	550,390	(38,420)	(7.0)%
Participating rent	555,329	1,507,503	(952,174)	(63.2)%
<i>Same-property portfolio</i>	555,329	1,507,503	(952,174)	(63.2)%
Recovery of real estate taxes	194,256	87,669	106,587	121.6%
<i>Same-property portfolio</i>	90,810	87,669	3,141	3.6%
Other income	—	20,000	(20,000)	100.0%
<i>Same-property portfolio</i>	—	20,000	(20,000)	100.0%
Total operating revenues	2,281,894	2,165,562	116,332	5.4%
<i>Same-property portfolio</i>	1,158,109	2,165,562	(1,007,453)	(46.5)%
OPERATING EXPENSES:				
Depreciation	911,343	366,436	544,907	148.7%
<i>Same-property portfolio</i>	375,562	366,436	9,126	2.5%
Property operating expenses	330,661	229,797	100,864	43.9%
<i>Same-property portfolio</i>	180,081	229,797	(49,716)	(21.6)%
Professional fees	8,834	963	7,871	817.3%
Total operating expenses	1,250,838	597,196	653,642	109.5%
OPERATING INCOME	\$ 1,031,056	\$ 1,568,366	\$ (537,310)	(34.3)%

Total Operating Revenues

Total operating revenues for our permanent crop segment increased \$116,332, or 5.4%, from \$2,165,562 for the three months ended June 30, 2015 to \$2,281,894 for the three months ended June 30, 2016, which increase was principally due to an increase in fixed rent of \$981,919 driven primarily by new leases at acquired properties, an increase in recovery of real estate taxes from tenants of \$106,587 commensurate with the increase in real estate taxes incurred due primarily to acquired properties, largely offset by a decrease in participating rent of \$952,174 due solely to lower participating rent at Golden Eagle Ranch (first tranche). Total operating revenues for our same-property permanent crop portfolio decreased \$1,007,453, or 46.5%, from \$2,165,562 for the three months ended June 30, 2015 to \$1,158,109 for the three months ended June 30, 2016, due primarily to lower participating rent of \$952,174 due to lower participating rent at Golden Eagle Ranch (first tranche) as described above, lower fixed rent of \$38,420 primarily due to Golden Eagle Ranch (first tranche) and Quail Run Vineyard, and lower other income in the amount of \$20,000 which was earned at Falcon Farms in the second quarter of 2015 from the sale of soil removed from the property, but was earned in the first quarter of 2016.

Fixed rent for our permanent crop segment increased \$981,919, or 178.4%, from \$550,390 for the three months ended June 30, 2015 to \$1,532,309 for the three months ended June 30, 2016. The increase was due to higher fixed rent from acquired properties (\$1,020,340), slightly offset by lower fixed rent from Golden Eagle Ranch (first tranche) and Quail Run Vineyard (\$34,721). Fixed rent for our same-property permanent crop portfolio decreased \$38,420, or 7.0%, from \$550,390 for the three months ended June 30, 2015 to \$511,970 for the three months ended June 30, 2016, due to lower fixed rents from Golden Eagle Ranch (first tranche) due to decreased acreage as certain acres were removed to be redeveloped due to their age and Quail Run Vineyard as certain acreage was folded into the participating lease with the existing tenant, which provides for a lower fixed base rent than the previous fixed lease that governed such acreage plus the potential for additional participation above a threshold.

Participating rent for our permanent crop segment (which is the same for our same-property portfolio) decreased \$952,174, or 63.2%, from \$1,507,503 for the three months ended June 30, 2015 to \$555,329 for the three months ended June 30, 2016. This decrease was

due solely to a \$952,174 decrease in participating rent from Golden Eagle Ranch (first tranche), which as previously disclosed by the Company had a weak 2015 crop yield, which combined with lower almond commodity pricing, resulted in a substantial decrease in participating rents for 2016 related to the 2015 crop production.

Recovery of real estate taxes for our permanent crop segment increased \$106,587, or 121.6%, from \$87,669 for the three months ended June 30, 2015 to \$194,256 for the three months ended June 30, 2016. This increase is due primarily to the higher real estate tax recovery associated with acquired farms, which increase in recovery is commensurate with the higher real estate taxes incurred from ownership of these acquired farms. Recovery of real estate taxes for our permanent crop segment same-property portfolio was \$90,810 for the quarter ended June 30, 2016, essentially unchanged as compared to the same quarter in the prior year.

Other income for our permanent crop segment was \$0 for the quarter ended June 30, 2016 as compared to \$20,000 for the same quarter in the prior year. The income in the prior year period was earned at Falcon Farms and related to the sale of soil removed from the property.

Total Operating Expenses

Total operating expenses for our permanent crop segment increased \$653,642, or 109.5%, from \$597,196 for the three months ended June 30, 2015 to \$1,250,838 for the three months ended June 30, 2016. The increase was primarily due to higher depreciation of \$544,907 due primarily to depreciation from acquired farms (\$535,781) and from higher property operating expenses of \$100,864 due to increased operating expenses associated with acquired farms (\$150,580) partially offset by lower property operating expenses at Golden Eagle Ranch (first tranche) in the amount of \$37,889 due primarily to lower management fees incurred commensurate with the lower revenues from the farm. Depreciation expense at our same-property portfolio permanent crop properties was largely unchanged period to period, and property operating expenses at our same-property portfolio permanent crop properties were lower by \$49,716 largely due to the lower management fees at Golden Eagle Ranch (first tranche) as noted above.

Specialty/Vegetable Row Crop Segment

Our specialty/vegetable row crop segment operating revenues for the periods presented were impacted by the reclassification of Blue Cypress Farm from the development segment to the specialty/vegetable row crop segment during the first quarter of 2016, due to the completion of the development project and execution of a tenant lease for the property during the first quarter of 2016. To highlight the effect of changes due to the reclassification, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Sweetwater Farm and Sandpiper Ranch, properties categorized as specialty/vegetable row crop farms for the entirety of both periods presented. Blue Cypress Farm is excluded from the specialty/vegetable row crop segment same-property portfolio for the periods ended June 30, 2016 and 2015.

	For the Three Months Ended June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 274,935	\$ 192,725	\$ 82,210	42.7%
<i>Same-property portfolio</i>	197,942	192,725	5,217	2.7 %
Recovery of real estate taxes	23,613	23,109	504	2.2%
<i>Same-property portfolio</i>	23,613	23,109	504	2.2 %
Other income	3,750	3,750	—	—
<i>Same-property portfolio</i>	3,750	3,750	—	—
Total operating revenues	302,298	219,584	82,714	37.7%
<i>Same-property portfolio</i>	225,305	219,584	5,721	2.6 %
OPERATING EXPENSES:				
Depreciation	78,310	23,597	54,713	231.9%
<i>Same-property portfolio</i>	25,012	23,597	1,415	6.0 %
Property operating expenses	57,078	40,558	16,520	40.7%
<i>Same-property portfolio</i>	42,781	40,558	2,223	5.5 %
Professional fees	5,310	442	4,868	1101.4%
Total operating expenses	140,698	64,597	76,101	117.8%
OPERATING INCOME	\$ 161,600	\$ 154,987	\$ 6,613	4.3%

Total Operating Revenues

Total operating revenues for our specialty/vegetable row crop segment increased \$82,714, or 37.7%, from \$219,584 for the three months ended June 30, 2015 to \$302,298 for the three months ended June 30, 2016, which increase is primarily due to higher fixed rent from Blue Cypress Farm due to the execution of a new tenant lease for the 2016 crop season (\$76,993) and higher fixed rent from Sandpiper Ranch (\$5,217) from a renewed lease. Total operating revenues for our same-property specialty/vegetable row crop portfolio increased \$5,721, or 2.6%, from \$219,584 for the three months ended June 30, 2015 to \$225,305 for the three months ended June 30, 2016, due primarily to \$5,217 of higher fixed rent from Sandpiper Ranch as described above.

Fixed rent for our specialty/vegetable row crop segment increased \$82,210, or 42.7%, from \$192,725 for the three months ended June 30, 2015 to \$274,935 for the three months ended June 30, 2016. The increase was due to higher fixed rent from Blue Cypress Farm due to the execution of a new tenant lease and to Sandpiper Ranch where a lease renewal was executed during 2015 at a higher fixed rent than the previous lease. Fixed rent for our same-property specialty/vegetable row crop portfolio increased \$5,217, or 2.7%, from \$192,725 for the three months ended June 30, 2015 to \$197,942 for the three months ended June 30, 2016, due to higher fixed rent from Sandpiper Ranch as discussed above.

Recovery of real estate taxes increased \$504, or 2.2%, from \$23,109 for the three months ended June 30, 2015 to \$23,613 for the three months ended June 30, 2016. The increase was attributable to the higher real estate taxes we were required to pay on our Sandpiper Ranch property and, hence, the higher amount for which our tenant was required to reimburse us.

Other income was \$3,750 for the three months ended June 30, 2016, unchanged from the prior year comparable period, and related to income derived from water rights and excess usage of the well on our Sandpiper Ranch property.

Total Operating Expenses

Total operating expenses for our specialty/vegetable row crop segment increased \$76,101, or 117.8%, from \$64,597 for the three months ended June 30, 2015 to \$140,698 for the three months ended June 30, 2016. The increase was primarily due to \$54,713 of higher depreciation which was primarily due to the reclassification of Blue Cypress Farm to the specialty/vegetable row crop segment (\$45,931) and commencement of depreciation on the assets of this farm, and higher property operating expenses of \$16,520 also primarily due to the reclassification of Blue Cypress Farm to this segment (\$14,077). Depreciation expense and property operating expenses at our same-property portfolio specialty/vegetable row crop properties were largely unchanged period to period. Professional fees increased \$4,868 from period to period and were incurred at Blue Cypress Farm.

Commodity Row Crop Segment

We owned all of our commodity row crop farms (Pleasant Plains Farm, Macomb Farm, Tillar Farm and Kane County Farms) for the entirety of the three months ended June 30, 2016 and June 30, 2015.

	For the Three Months Ended			
	June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 368,856	\$ 398,685	\$ (29,829)	(7.5)%
Other income	—	—	—	—
Total operating revenues	368,856	398,685	(29,829)	(7.5)%
OPERATING EXPENSES:				
Depreciation	926	767	159	20.7%
Property operating expenses	49,779	71,012	(21,233)	(29.9)%
Total operating expenses	50,705	71,779	(21,074)	(29.4)%
OPERATING INCOME	\$ 318,151	\$ 326,906	\$ (8,755)	(2.7)%

Total Operating Revenues

Total operating revenues for our commodity row crop segment decreased \$29,829, or 7.5%, from \$398,685 for the three months ended June 30, 2015 to \$368,856 for the three months ended June 30, 2016, due to lower fixed rent at Kane County Farms (\$22,591) and Pleasant Plains Farm (\$7,238). Lease renewals were executed during 2015 with the tenants at Kane County Farms and Pleasant Plains Farm at lower fixed rent payments, reflecting the weakened leasing conditions in the commodity row crop category following the decline in commodity row crop prices over the last several years. A lease renewal was also executed during 2015 with the tenant at Tillar Farm at the same fixed rent as the previous lease.

Total Operating Expenses

Total operating expenses for our commodity row crop segment decreased \$21,074, or 29.4%, from \$71,779 for the three months ended June 30, 2015 to \$50,705 for the three months ended June 30, 2016. The decrease is primarily due to lower property operating expenses in the amount of \$21,233 primarily due to lower real estate taxes (\$18,556).

Development Segment

Our development segment operating results for the periods presented were impacted by the reclassification of Blue Cypress Farm from the development segment to the specialty/vegetable row crop segment effective for the quarter ended March 31, 2016, due to the completion of the development project and execution of a tenant lease for the property during the first quarter of 2016. To highlight the effect of changes due to the reclassification, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Roadrunner Ranch, Hawk Creek Ranch, Pintail Vineyards, Grassy Island Groves, and Condor Ranch, properties categorized as development farms for the entirety of both periods presented. Blue Cypress Farm is excluded from the development segment same-property portfolio for the periods ended June 30, 2016 and 2015, but is included in the segment results shown below for the quarter ended June 30, 2015.

Our development segment operating revenues are generated from Condor Ranch and Grassy Island Groves on the portion of the properties that is not under development. We derived no revenues from our other properties under development including Roadrunner Ranch, Hawk Creek Ranch and Pintail Vineyards in the second quarter of 2016 (and including Blue Cypress in the second quarter of 2015).

	For the Three Months Ended June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 118,602	\$ 23,599	\$ 95,003	402.6%
<i>Same-property portfolio</i>	<i>118,602</i>	<i>23,599</i>	<i>95,003</i>	<i>402.6 %</i>
Participating rent	—	—	—	-
<i>Same-property portfolio</i>	<i>—</i>	<i>—</i>	<i>—</i>	<i>-</i>
Recovery of real estate taxes	6,009	3,590	2,419	67.4%
<i>Same-property portfolio</i>	<i>6,009</i>	<i>3,590</i>	<i>2,419</i>	<i>67.4 %</i>
Total operating revenues	124,611	27,189	97,422	358.3%
<i>Same-property portfolio</i>	<i>124,611</i>	<i>27,189</i>	<i>97,422</i>	<i>358.3 %</i>
OPERATING EXPENSES:				
Depreciation	118,413	58,514	59,899	102.4%
<i>Same-property portfolio</i>	<i>118,413</i>	<i>51,147</i>	<i>67,266</i>	<i>131.5 %</i>
Property operating expenses	149,240	22,805	126,435	554.4%
<i>Same-property portfolio</i>	<i>149,240</i>	<i>22,586</i>	<i>126,654</i>	<i>560.8 %</i>
Professional fees	218	2,032	(1,814)	(89.3)%
Total operating expenses	267,871	83,351	184,520	221.4%
OPERATING LOSS	\$ (143,260)	\$ (56,162)	\$ (87,098)	155.1%

Total Operating Revenues

Total operating revenues for our development segment (including for the same-property portfolio) increased \$97,422, or 358.3%, from \$27,189 for the three months ended June 30, 2015 to \$124,611 for the three months ended June 30, 2016, which increase was primarily due to \$95,003 of higher fixed rent, due to higher fixed rent from Grassy Island Groves (\$75,897) due to increased production from the directly-operated portion of the property as well as higher fixed rent from Condor Ranch (\$19,105) due to additional acreage and higher fixed rent under the renewed lease, and from \$2,419 of higher recovery of real estate taxes at Condor Ranch. No operating revenues were earned at Blue Cypress Farm in the second quarter of 2015.

Fixed rent (including for the same-property portfolio) increased \$95,003, or 402.6%, from \$23,599 for the three months ended June 30, 2015 to \$118,602 for the three months ended June 30, 2016, due to the reasons discussed above. The revenues recorded at Grassy Island Groves, categorized as fixed rent, relate to income generated from direct operations for the mature acres of the property.

Recovery of real estate taxes for our development segment (including for the same-property portfolio) increased \$2,419, or 67.4%, from \$3,590 for the three months ended June 30, 2015 to \$6,009 for the three months ended June 30, 2016. This increase was directly related to higher real estate taxes we paid on the Condor Ranch property, which is recovered from the tenant.

Total Operating Expenses

Total operating expenses for our development segment increased \$184,520, or 221.4%, from \$83,351 for the three months ended June 30, 2015 to \$267,871 for the three months ended June 30, 2016. The increase was driven primarily by \$126,435 of higher property operating expenses primarily due to higher direct operating costs at Grassy Island Groves (\$81,027) and higher property operating expenses at Condor Ranch (\$46,116 and primarily due to increased repairs and maintenance). Higher depreciation in the amount of \$59,899 also contributed to the increase in total operating expenses and was due to higher depreciation at Condor Ranch (\$56,349) and Hawk Creek Ranch (\$10,917), offset by the \$7,367 of depreciation incurred in the second quarter of 2015 associated with Blue Cypress Farm which was not incurred in the development segment in the second quarter of 2016. Depreciation expense for our same-property portfolio development segment increased \$67,266 due to higher depreciation at Condor Ranch and Hawk Creek Ranch as described above.

Comparison of the Six Months ended June 30, 2016 to the Six Months ended June 30, 2015

Consolidated Results

Our operating revenues for the periods presented were significantly impacted by acquisitions made during the first quarter of 2016 and the year ended December 31, 2015. To highlight the effect of changes due to acquisitions, we have separately discussed the components of operating revenues for our same-property portfolio, which includes only farms (and the specific tranches of farms, in cases where multiple properties acquired at different times have been aggregated into one farm) owned by us for the entirety of both periods presented. The same-property portfolio for the six months ended June 30, 2016 and 2015 consisted of 17 farms, including: Kimberly Vineyard, Golden Eagle Ranch (first tranche), Quail Run Vineyard, Blue Heron Farms, Falcon Farms, Sweetwater Farm, Sandpiper Ranch, Blue Cypress Farm, Pleasant Plains Farm, Macomb Farm, Tillar Farm, Kane County Farms, Condor Ranch, Roadrunner Ranch, Grassy Island Groves, Hawk Creek Ranch, and Pintail Vineyards properties.

Excluded from the Company's same-property portfolio for the six months ended June 30, 2016 and 2015 are: Golden Eagle Ranch (second tranche) and Kingfisher Ranch, each acquired during the third quarter of 2015, and Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch, each acquired during the first quarter of 2016 in connection with the Sun Dial acquisition.

For the segment analysis below, it should be noted that Blue Cypress Farm (while included in the Company-level same-property portfolio) has been excluded from the segment-level same-property portfolio for both the specialty/vegetable row crop segment and the development segment. Blue Cypress Farm was reclassified from the development segment to the specialty/vegetable row crop segment in the first quarter of 2016 due to the completion of the development project and execution of a tenant lease.

	For the Six Months Ended June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 4,376,534	\$ 2,536,293	\$ 1,840,241	72.6%
<i>Same-property portfolio</i>	2,540,682	2,536,293	4,389	0.2 %
Participating rent	692,117	2,329,564	(1,637,447)	-70.3%
<i>Same-property portfolio</i>	692,117	2,329,564	(1,637,447)	-70.3 %
Recovery of real estate taxes	407,350	230,759	176,591	76.5%
<i>Same-property portfolio</i>	240,864	230,759	10,105	4.4 %
Other income	27,500	41,800	(14,300)	-34.2%
<i>Same-property portfolio</i>	27,500	41,800	(14,300)	-34.2 %
Total operating revenues	5,503,501	5,138,416	365,085	7.1%
<i>Same-property portfolio</i>	3,501,163	5,138,416	(1,637,253)	-31.9 %
OPERATING EXPENSES:				
Depreciation	2,063,972	893,294	1,170,678	131.1%
<i>Same-property portfolio</i>	1,128,907	893,294	235,613	26.4 %
Management and performance fees-related party ⁽¹⁾	—	2,024,796	(2,024,796)	-100.0%
Property operating expenses	1,171,866	804,414	367,452	45.7%
<i>Same-property portfolio</i>	868,826	804,414	64,412	8.0 %
Due diligence costs on non-consummated transactions	136,862	—	136,862	100.0%
Professional fees	844,569	234,311	610,258	260.4%
Sub-advisory fees	1,446,133	—	1,446,133	100.0%
General and administrative expenses	2,694,240	146,715	2,547,525	1736.4%
Total operating expenses	8,357,642	4,103,530	4,254,112	103.7%
OPERATING (LOSS) INCOME	(2,854,141)	1,034,886	(3,889,027)	-375.8%
Interest income	(1,679)	(898)	(781)	87.0%
Interest expense and financing costs	817,583	213,490	604,093	283.0%
Total other expense	815,904	212,592	603,312	283.8%
(LOSS) INCOME BEFORE LOSS ON SALE OF ASSETS	(3,670,045)	822,294	(4,492,339)	-546.3%
Loss on sale of assets	(7,258)	—	(7,258)	-100.0%
(LOSS) INCOME BEFORE INCOME TAXES	(3,677,303)	822,294	(4,499,597)	-547.2%
Income tax provision	141,747	79,832	61,915	77.6%
NET (LOSS) INCOME	(3,819,050)	742,462	(4,561,512)	-614.4%
Less net (loss) income attributable to non-controlling interests	(595,838)	262,738	(858,576)	-326.8%
NET (LOSS) INCOME ATTRIBUTABLE TO THE COMPANY	\$ (3,223,212)	\$ 479,724	\$ (3,702,936)	-771.9%

(1) Performance fees refer to components of the compensation payable to AFA as our external manager pursuant to the terms of our Operating Partnership's agreement of limited partnership. Following the Internalization Transaction on October 23, 2015, payment of these amounts ceased.

Total Operating Revenues

Total operating revenues increased \$365,085, or 7.1%, from \$5,138,416 for the six months ended June 30, 2015 to \$5,503,501 for the six months ended June 30, 2016. This increase was primarily due to \$1,840,241 of higher fixed rent driven largely by new leases at acquired properties, higher recovery of real estate taxes in the amount of \$176,591 driven by new leases at acquired properties, largely offset by \$1,637,447 of lower participating rent due to lower participating rent from Golden Eagle Ranch (first tranche). As previously disclosed by the Company, the 2015 crop yield at Golden Eagle Ranch (first tranche) was significantly lower than the 2014 crop yield, and combined with lower commodity prices for almonds realized in the sale of the 2015 crop during the first half of 2016, resulted in a significant decrease in the gross revenues earned from the farm for the 2015 crop and our participating rent component of such revenues recorded in the first half of 2016.

Total operating revenues for our same-property portfolio decreased \$1,637,253, or 31.9%, from \$5,138,416 for the six months ended June 30, 2015 to \$3,501,163 for the six months ended June 30, 2016, due primarily to \$1,637,447 of lower participating rent, primarily due to Golden Eagle Ranch (first tranche) as noted above, which decreased by \$1,684,397 period to period. Additionally, a small \$4,389 increase in same-property portfolio fixed rent and \$10,105 of higher recovery of real estate taxes was offset by \$14,300 of lower other income.

Fixed rent increased \$1,840,241, or 72.6%, from \$2,536,293 for the six months ended June 30, 2015 to \$4,376,534 for the six months ended June 30, 2016. The increase was primarily due to fixed rent from new leases at acquired farms (\$1,835,852), including Kingfisher Ranch, Golden Eagle Ranch (second tranche), Puma Ranch, Cheetah Ranch, Cougar Ranch and Lynx Ranch, as well as a net increase of \$4,389 at same-property portfolio farms. Fixed rent for Puma Ranch, Cheetah Ranch, Cougar Ranch and Lynx Ranch was received in cash during the first quarter of 2016 that related to the beginning of the relevant crop year on each of these properties, which crop year commencement was prior to the effective date of the respective leases. The cash received prior to the effective date is being straight-lined to operating revenues over the terms of the leases (four to five years), and the resulting unearned portion at June 30, 2016 in the amount of \$1,274,081 is included in "Unearned rent" on the consolidated balance sheet as of that date. The remaining balance of the unearned rent at June 30, 2016 relates to rental payments received in advance in the normal course of business from leases that require annual, semi-annual or quarterly payments, as the case may be.

Fixed rent for our same-property portfolio increased by \$4,389, or 0.2%, from \$2,536,293 for the six months ended June 30, 2015 to \$2,540,682 for the six months ended June 30, 2016, driven by increases at Sandpiper Ranch (\$10,434) and Blue Cypress Farm (\$106,013 and for which a new lease was executed in the first quarter of 2016) in the specialty/vegetable row crop segment, and increases at Condor Ranch and Grassy Island Groves (\$51,534) in the development segment, largely offset by decreases at Golden Eagle Ranch (first tranche) and Quail Run Vineyard in the permanent crop segment (\$98,948), and Kane County Farms and Pleasant Plains Farm in the commodity row crop segment (\$59,668).

Participating rent (including for the same-property portfolio) decreased \$1,637,447, or 70.3%, from \$2,329,564 for the six months ended June 30, 2015 to \$692,117 for the six months ended June 30, 2016. This decrease was driven by lower participating rent from Golden Eagle Ranch (first tranche) in the amount of \$1,684,397 due to the reasons discussed above, lower participating rent at Quail Run Vineyard (\$91,760), partially offset by higher participating rent from Falcon Farms (\$136,767).

Recovery of real estate taxes increased by \$176,591, or 76.5%, from \$230,759 for the six months ended June 30, 2015 to \$407,350 for the six months ended June 30, 2016. This increase was primarily due to the real estate taxes incurred and recovered at acquired properties (\$166,485), and higher real estate taxes incurred and recovered from the tenant at Blue Heron Farms (\$10,200). Recovery of real estate taxes at same-property portfolio farms increased \$10,105, or 4.4%, from \$230,759 for the six months ended June 30, 2015 to \$240,864 for the six months ended June 30, 2016, due largely to the increase at Blue Heron Farms discussed above.

Other income decreased \$14,300 or 34.2%, from \$41,800 for the six months ended June 30, 2015 to \$27,500 for the six months ended June 30, 2016. The decrease was due to \$14,000 of lower other income earned at Sandpiper Ranch related to the sale of water rights on the property.

Total Operating Expenses

Total operating expenses increased \$4,254,112, or 103.7%, from \$4,103,530 for the six months ended June 30, 2015 to \$8,357,642 for the six months ended June 30, 2016.

Depreciation expense increased by \$1,170,678 as compared to the prior year comparable period, due primarily to the depreciation from acquisitions made in the third quarter of 2015 (\$270,933) and the first quarter of 2016 (\$663,834), as well as higher depreciation from Condor Ranch (\$113,004), Hawk Creek Ranch (\$24,866), Blue Cypress Farm (\$76,552), and Blue Heron Farms (\$22,605).

Management and performance fees-related party ceased following the Internalization Transaction on October 23, 2015 and decreased by \$2,024,796 as compared to the prior year comparable period. Following the Internalization Transaction, the Company directly

incurs the costs associated with retaining its own employees, and the costs associated with the transitional services agreement with Optima Fund Management LLC, under which the Company is provided certain accounting, information technology, human resources and facilities services, among others.

Property operating expenses increased by \$367,452 as compared to the prior year comparable period, driven largely by the operating costs of properties acquired during the third quarter of 2015 (\$61,366) and the first quarter of 2016 (\$241,674), as well as by higher property operating expenses at same-property portfolio farms which increased by \$64,412, or 8.0%, over the prior year comparable period, driven by increases at Grassy Island Groves (due to increased direct operations activity) and Condor Ranch (due to higher repairs and maintenance expenses) offset somewhat by lower expense at Golden Eagle Ranch (first tranche) (due to lower management fees as a result of lower revenues earned at the property).

Due diligence costs on non-consummated transactions increased by \$136,862 as compared to the prior year comparable period, which had no such expenses, and related to expenses incurred in the first quarter of 2016 in evaluating certain farms for acquisition which were subsequently not acquired.

Professional fees increased by \$610,258 to \$844,569 for the first six months of 2016 as compared to \$234,311 in the prior year comparable period, and related primarily to higher professional legal and accounting fees incurred as a public company in general, and \$188,962 related to the ongoing strategic alternatives review process.

Sub-advisory fees increased by \$1,446,133 as compared to the prior year comparable period, which had no such expenses, and represent the fees paid to the Company's Agricultural Sub-Adviser under the amended agreement with the Agricultural Sub-Adviser, which took effect upon the consummation of the Offering. The fees are determined based on a percentage of the appraised value of gross real estate assets under management. This expense includes \$104,020 pertaining to the initial public offering capital compensation fee which was settled between us and our Agricultural Sub-Adviser during the second quarter of 2016 (see Note 7 Related Party Transactions of the Notes to Consolidated Financial Statements for more detail).

Lastly, general and administrative expenses increased by \$2,547,525 to \$2,694,240 as compared to \$146,715 in the prior year comparable period. The increase was primarily driven by compensation expense (\$1,184,352), stock based compensation expense (\$300,302), and a one-time hiring and recruiting expense (\$335,070), each of which represent costs that were not incurred in the prior year period, as well as higher directors' fees (\$257,975) and insurance expenses (\$189,547) than those incurred during the prior year comparable period reflecting the higher costs of operating as a public company. Following the Internalization Transaction, the Company incurs costs associated with retaining its own employees, costs associated with the transitional services agreement with Optima Fund Management LLC discussed above, and other incremental costs associated with being a public company, including maintaining a public company board of directors, directors and officers insurance, listing fees and printing fees.

Total Other Expense

Total other expense increased by \$603,312, or 283.8%, from \$212,592 for the six months ended June 30, 2015 to \$815,904 for the six months ended June 30, 2016. The increase in total other expense is primarily due to higher interest paid on our credit facilities (\$528,413) due to the higher average balances outstanding under our credit facilities in the first half of 2016 as compared to the first half of 2015, higher amortization of deferred financing fees (\$37,489) associated with the origination of the credit facilities during 2015, and interest incurred on the Legacy Performance Fee payable to Agricultural Sub-Adviser.

Permanent Crop Segment

Our permanent crop segment operating revenues for the periods presented were impacted by acquisitions made during the first quarter of 2016 and the year ended December 31, 2015. To highlight the effect of changes due to acquisitions, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Kimberly Vineyard, Golden Eagle Ranch (first tranche), Quail Run Vineyard, Blue Heron Farms and Falcon Farms, permanent crop properties owned by us for the entirety of both periods presented. Properties excluded from the same-property portfolio for the six months ended June 30, 2016 and 2015 are: Golden Eagle Ranch (second tranche) and Kingfisher Ranch, each acquired during the third quarter of 2015, and Cougar Ranch, Cheetah Ranch, Puma Ranch and Lynx Ranch, each acquired during the first quarter of 2016.

	For the Six Months Ended June			
	30,			
	2016	2015	\$ Change	% Change
OPERATING REVENUES:				
Fixed rent	\$ 2,840,932	\$ 1,109,005	\$ 1,731,927	156.2%
<i>Same-property portfolio</i>	<i>1,005,080</i>	<i>1,109,005</i>	<i>(103,925)</i>	<i>(9.4)%</i>
Participating rent	692,117	2,331,486	(1,639,369)	(70.3)%
<i>Same-property portfolio</i>	<i>692,117</i>	<i>2,331,486</i>	<i>(1,639,369)</i>	<i>(70.3)%</i>
Recovery of real estate taxes	348,106	178,203	169,903	95.3%
<i>Same-property portfolio</i>	<i>181,620</i>	<i>178,203</i>	<i>3,417</i>	<i>1.9 %</i>
Other income	20,000	20,000	—	100.0%
<i>Same-property portfolio</i>	<i>20,000</i>	<i>20,000</i>	<i>—</i>	<i>100.0 %</i>
Total operating revenues	3,901,155	3,638,694	262,461	7.2%
<i>Same-property portfolio</i>	<i>1,898,817</i>	<i>3,638,694</i>	<i>(1,739,877)</i>	<i>(47.8)%</i>
OPERATING EXPENSES:				
Depreciation	1,683,379	730,570	952,809	130.4%
<i>Same-property portfolio</i>	<i>748,612</i>	<i>730,570</i>	<i>18,042</i>	<i>2.5 %</i>
Property operating expenses	668,055	418,924	249,131	59.5%
<i>Same-property portfolio</i>	<i>365,015</i>	<i>418,924</i>	<i>(53,909)</i>	<i>(12.9)%</i>
Professional fees	16,136	1,931	14,205	735.6%
Total operating expenses	2,367,570	1,151,425	1,216,145	105.6%
OPERATING INCOME	\$ 1,533,585	\$ 2,487,269	\$ (953,684)	(38.3)%

Total Operating Revenues

Total operating revenues for our permanent crop segment increased \$262,461, or 7.2%, from \$3,638,694 for the six months ended June 30, 2015 to \$3,901,155 for the six months ended June 30, 2016, which increase was due to an increase in fixed rent of \$1,731,927 driven by new leases at acquired properties, an increase in recovery of real estate taxes from tenants of \$169,903 commensurate with the increase in real estate taxes incurred primarily from acquired properties, largely offset by a decrease in participating rent of \$1,639,369 due to lower participating rent at Golden Eagle Ranch (first tranche). Total operating revenues for our same-property permanent crop portfolio decreased \$1,739,877, or 47.8%, from \$3,638,694 for the six months ended June 30, 2015 to \$1,898,817 for the six months ended June 30, 2016, due primarily to lower participating rent of \$1,639,369, due to lower participating rent at Golden Eagle Ranch (first tranche) as discussed above, lower fixed rent of \$103,925 due to Golden Eagle Ranch (first tranche) and Quail Run Vineyard, slightly offset by higher recovery of real estate taxes.

Fixed rent for our permanent crop segment increased \$1,731,927, or 156.2%, from \$1,109,005 for the six months ended June 30, 2015 to \$2,840,932 for the six months ended June 30, 2016. The increase was due to higher fixed rent from acquired properties (\$1,835,852), slightly offset by lower fixed rent from Golden Eagle Ranch (first tranche) and Quail Run Vineyard (\$94,948) as discussed below. Fixed rent for our same-property permanent crop portfolio decreased \$103,925, or 9.4%, from \$1,109,005 for the six months ended June 30, 2015 to \$1,005,080 for the six months ended June 30, 2016, primarily due to lower fixed rents from Golden Eagle Ranch (first tranche) due to decreased acreage as certain acres were removed to be redeveloped due to their age and Quail Run Vineyard as certain acreage was folded into the participating lease with the existing tenant, which provides for a lower fixed base rent than the previous fixed lease that governed such acreage, plus the potential for additional participation above a threshold.

Participating rent for our permanent crop segment (which is the same for our same-property portfolio) decreased \$1,639,369, or 70.3%, from \$2,331,486 for the six months ended June 30, 2015 to \$692,117 for the six months ended June 30, 2016. This decrease was due primarily to a \$1,684,397 decrease in participating rent from Golden Eagle Ranch (first tranche), which as previously disclosed by the Company had a weak 2015 crop yield, which combined with lower almond commodity pricing, has resulted in a substantial decrease in participating rents for 2016 related to the 2015 crop production, as well as a decrease in participating rent at Quail Run Vineyard (\$91,760), slightly offset by higher participating rent at Falcon Farms (\$136,767).

Recovery of real estate taxes for our permanent crop segment increased \$169,903, or 95.3%, from \$178,203 for the six months ended June 30, 2015 to \$348,106 for the six months ended June 30, 2016. This increase is primarily due to the higher real estate tax recovery associated with acquired farms, which increase in recovery is commensurate with the higher real estate taxes incurred from ownership of these acquired farms. Recovery of real estate taxes for our permanent crop segment same-property portfolio was \$181,620 for the six months ended June 30, 2016, essentially unchanged as compared to the same period in the prior year.

Other income for our permanent crop segment was \$20,000 for the six month period ended June 30, 2016, unchanged from the comparable prior year period. This income was earned at Falcon Farms and related to the sale of soil removed from the property.

Total Operating Expenses

Total operating expenses for our permanent crop segment increased \$1,216,145, or 105.6%, from \$1,151,425 for the six months ended June 30, 2015 to \$2,367,570 for the six months ended June 30, 2016. The increase was due to higher depreciation of \$952,809 due primarily to depreciation from acquired farms (\$934,767), higher property operating expenses of \$249,131 due primarily to the operating expenses associated with acquired farms (\$303,039) partially offset by lower property operating expenses at Golden Eagle Ranch (first tranche) (\$68,298 and due to lower management fees as a result of lower revenues), and to higher professional fees of \$14,205. Depreciation expense at same-property portfolio permanent crop properties increased by \$18,042 and was primarily due to higher depreciation at Blue Heron Farm, and property operating expenses at our same-property portfolio permanent crop properties decreased by \$53,909 or 12.9% due primarily to lower operating expenses at Golden Eagle Ranch (first tranche) as discussed above.

Specialty/Vegetable Row Crop Segment

Our specialty/vegetable row crop segment operating revenues for the periods presented were impacted by the reclassification of Blue Cypress Farm from the development segment to the specialty/vegetable row crop segment during the first quarter of 2016, due to the completion of the development project and execution of a tenant lease for the property during the first quarter of 2016. To highlight the effect of changes due to the reclassification, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Sweetwater Farm and Sandpiper Ranch, properties categorized as specialty/vegetable row crop farms for the entirety of both periods presented. Blue Cypress Farm is excluded from the specialty/vegetable row crop segment same-property portfolio for the six month periods ended June 30, 2016 and 2015.

	For the Six Months Ended June		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 501,897	\$ 385,450	\$ 116,447	30.2%
<i>Same-property portfolio</i>	395,884	385,450	10,434	2.7 %
Recovery of real estate taxes	47,226	46,218	1,008	2.2%
<i>Same-property portfolio</i>	47,226	46,218	1,008	2.2 %
Other income	7,500	21,500	(14,000)	(65.1)%
<i>Same-property portfolio</i>	7,500	21,500	(14,000)	(65.1)%
Total operating revenues	556,623	453,168	103,455	22.8%
<i>Same-property portfolio</i>	450,610	453,168	(2,558)	(0.6)%
OPERATING EXPENSES:				
Depreciation	141,309	47,193	94,116	199.4%
<i>Same-property portfolio</i>	50,024	47,193	2,831	6.0 %
Property operating expenses	106,745	81,815	24,930	30.5%
<i>Same-property portfolio</i>	84,564	81,815	2,749	3.4 %
Professional fees	6,948	1,062	5,886	554.2%
Total operating expenses	255,002	130,070	124,932	96.0%
OPERATING INCOME	\$ 301,621	\$ 323,098	\$ (21,477)	(6.6)%

Total Operating Revenues

Total operating revenues for our specialty/vegetable row crop segment increased \$103,455, or 22.8%, from \$453,168 for the six months ended June 30, 2015 to \$556,623 for the six months ended June 30, 2016, which increase is primarily due to higher fixed rent from Blue Cypress Farm due to the execution of a new tenant lease for the 2016 crop season (\$106,013), higher fixed rent from Sandpiper Ranch (\$10,434) from a renewed lease, offset by \$14,000 of lower other income. Total operating revenues for our same-property specialty/vegetable row crop portfolio decreased \$2,558, or 0.6%, from \$453,168 for the six months ended June 30, 2015 to \$450,610 for the six months ended June 30, 2016, due primarily to \$14,000 of lower other income offset by \$10,434 of higher fixed rent from Sandpiper Ranch.

Fixed rent for our specialty/vegetable row crop segment increased \$116,447, or 30.2%, from \$385,450 for the six months ended June 30, 2015 to \$501,897 for the six months ended June 30, 2016. The increase was due to higher fixed rent from Blue Cypress Farm due to the execution of a new tenant lease and to Sandpiper Ranch where a lease renewal was executed during 2015 at a higher fixed rent than the previous lease. Fixed rent for our same-property specialty/vegetable row crop portfolio increased \$10,434, or 2.7%, from \$385,450 for the six months ended June 30, 2015 to \$395,884 for the six months ended June 30, 2016, due to higher fixed rent from Sandpiper Ranch as discussed above.

Recovery of real estate taxes increased \$1,008, or 2.2%, from \$46,218 for the six months ended June 30, 2015 to \$47,226 for the six months ended June 30, 2016. The increase was attributable to the higher real estate taxes we were required to pay on our Sandpiper Ranch property and, hence, the higher amount for which our tenant was required to reimburse us.

Other income decreased \$14,000, or 65.1%, from \$21,500 for the six months ended June 30, 2015 to \$7,500 for the six months ended June 30, 2016. This income is derived from water rights and excess usage of the well on our Sandpiper Ranch property.

Total Operating Expenses

Total operating expenses for our specialty/vegetable row crop segment increased \$124,932, or 96.0%, from \$130,070 for the six months ended June 30, 2015 to \$255,002 for the six months ended June 30, 2016. The increase was primarily due to \$94,116 of higher depreciation which was primarily due to the reclassification of Blue Cypress Farm to the specialty/vegetable row crop segment (\$76,552) and commencement of depreciation on the assets of this farm, and higher property operating expenses of \$24,930 also primarily due to the reclassification of Blue Cypress Farm to this segment (\$21,740). Depreciation expense and property operating expenses at our same-property portfolio specialty/vegetable row crop properties were largely unchanged period to period.

Commodity Row Crop Segment

We owned all of our commodity row crop farms (Pleasant Plains Farm, Macomb Farm, Tillar Farm and Kane County Farms) for the entirety of the six months ended June 30, 2016 and June 30, 2015.

	For the Six Months Ended June		\$ Change	% Change
	30,			
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 737,711	\$ 797,379	\$ (59,668)	(7.5)%
Other income	—	300	(300)	(100.0)%
Total operating revenues	737,711	797,679	(59,968)	(7.5)%
OPERATING EXPENSES:				
Depreciation	1,853	1,535	318	20.7%
Property operating expenses	114,465	147,892	(33,427)	(22.6)%
Total operating expenses	116,318	149,427	(33,109)	(22.2)%
OPERATING INCOME	\$ 621,393	\$ 648,252	\$ (26,859)	(4.1)%

Total Operating Revenues

Total operating revenues for our commodity row crop segment decreased \$59,968, or 7.5%, from \$797,679 for the six months ended June 30, 2015 to \$737,711 for the six months ended June 30, 2016, due primarily to lower fixed rent of \$59,668, driven by decreases at Kane County Farms (\$45,193) and Pleasant Plains Farm (\$14,475). Lease renewals were executed during 2015 with the tenants at Kane County Farms and Pleasant Plains Farm at lower fixed rent payments, reflecting the weakened leasing conditions in the commodity row crop category following the decline in commodity row crop prices over the last several years. A lease renewal was also executed during 2015 with the tenant at Tillar Farm at the same fixed rent as the previous lease.

Fixed rent decreased \$59,668, or 7.5%, from \$797,379 for the six months ended June 30, 2015 to \$737,711 for the six months ended June 30, 2016, due to the reasons discussed above.

Total Operating Expenses

Total operating expenses for our commodity row crop segment decreased \$33,109, or 22.2%, from \$149,427 for the six months ended June 30, 2015 to \$116,318 for the six months ended June 30, 2016. The decrease is primarily due to lower real estate taxes (\$17,139) and lower repair and maintenance (\$12,146).

Development Segment

Our development segment operating results for the periods presented were impacted by the reclassification of Blue Cypress Farm from the development segment to the specialty/vegetable row crop segment in the first quarter of 2016, due to the completion of the development project and execution of a tenant lease for the property during the first quarter of 2016. To highlight the effect of changes due to the reclassification, we have separately discussed the components of operating revenues and property-specific operating expenses for our same-property portfolio, which includes Roadrunner Ranch, Hawk Creek Ranch, Pintail Vineyards, Grassy Island Groves, and Condor Ranch, properties categorized as development farms for the entirety of both periods presented. Blue Cypress Farm is excluded from the development segment same-property portfolio for the six month periods ended June 30, 2016 and 2015, but is included in the segment results shown below for the six months ended June 30, 2015.

Our development segment operating revenues are generated from Condor Ranch and Grassy Island Groves on the portion of the properties that is not under development. We derived no revenues from our other properties under development including Roadrunner Ranch, Hawk Creek Ranch and Pintail Vineyards in the first half of 2016 (and including Blue Cypress in the first half of 2015).

	For the Six Months Ended June 30,		\$ Change	% Change
	2016	2015		
OPERATING REVENUES:				
Fixed rent	\$ 295,994	\$ 244,459	\$ 51,535	21.1 %
<i>Same-property portfolio</i>	295,994	244,459	51,535	21.1 %
Participating rent	—	(1,922)	1,922	(100.0)%
<i>Same-property portfolio</i>	—	(1,922)	1,922	(100.0)%
Recovery of real estate taxes	12,018	6,338	5,680	89.6%
<i>Same-property portfolio</i>	12,018	6,338	5,680	89.6 %
Total operating revenues	308,012	248,875	59,137	23.8%
<i>Same-property portfolio</i>	308,012	248,875	59,137	23.8 %
OPERATING EXPENSES:				
Depreciation	237,133	113,996	123,137	108.0%
<i>Same-property portfolio</i>	237,133	99,263	137,870	138.9 %
Property operating expenses	282,601	155,783	126,818	81.4%
<i>Same-property portfolio</i>	282,601	155,342	127,259	81.9 %
Professional fees	763	2,172	(1,409)	(64.9)%
Total operating expenses	520,497	271,951	248,546	91.4%
OPERATING LOSS	\$ (212,485)	\$ (23,076)	\$ (189,409)	820.8%

Total Operating Revenues

Total operating revenues for our development segment (including for the same-property portfolio) increased \$59,137, or 23.8%, from \$248,875 for the six months ended June 30, 2015 to \$308,012 for the six months ended June 30, 2016, which increase was primarily due to \$51,535 of higher fixed rent, due to higher fixed rent from Grassy Island Groves (\$21,057) due to higher production from the directly-operated portion of the property and to higher fixed rent from Condor Ranch (\$30,478) due to additional acreage and higher fixed rent under the renewed lease, as well as \$5,680 of higher recovery of real estate taxes at Condor Ranch. No operating revenues were earned at Blue Cypress Farm in the first half of 2015.

Fixed rent (including for the same-property portfolio) increased \$51,535, or 21.1%, from \$244,459 for the six months ended June 30, 2015 to \$295,994 for the six months ended June 30, 2016, due to the reasons discussed above. The revenues recorded at Grassy Island Groves, categorized as fixed rent, relate to income generated from direct operations for the mature acres of the property.

Recovery of real estate taxes for our development segment (including for the same-property portfolio) increased \$5,680, or 89.6%, from \$6,338 for the six months ended June 30, 2015 to \$12,018 for the six months ended June 30, 2016. This increase was directly related to higher real estate taxes we paid on the Condor Ranch property, which is recovered from the tenant.

Total Operating Expenses

Total operating expenses for our development segment increased \$248,546, or 91.4%, from \$271,951 for the six months ended June 30, 2015 to \$520,497 for the six months ended June 30, 2016. Contributing to the increase was \$123,137 of higher depreciation, due to higher depreciation at Condor Ranch (\$113,004) due to increased mature and tillable acreage that was previously deemed non-tillable and Hawk Creek Ranch (\$24,866), offset by the \$14,733 of depreciation incurred in the first half of 2015 associated with Blue Cypress Farm which was not incurred in the development segment in the first half of 2016. Depreciation expense for our same-

property portfolio development segment increased \$137,870 due to higher depreciation at Condor Ranch and Hawk Creek Ranch as described above. Property operating expenses for our development segment were \$282,601 for the six months ended June 30, 2016, an increase of \$126,818, or 81.4%, over the prior year comparable period. The increase was driven by higher expenses at Grassy Island Groves (primarily due to higher direct operating costs on the directly-operated portion of the farm) and Condor Ranch (primarily due to higher repairs and maintenance expense).

Liquidity and Capital Resources

We measure liquidity in terms of our ability to meet requests for capital, whether for acquisitions of new farms, to fund capital expenditures, including planned redevelopment expenses and unplanned repairs, for the repayment of existing borrowing arrangements, for distributions to our stockholders and holders of Common Units or other cash demands that may arise in the course of our ordinary business operations.

Our sources of funds to meet our liquidity needs will primarily be, to the extent applicable, existing cash balances, cash flow from operations, available borrowings under our revolving credit facilities, and additional borrowing capacity against our unencumbered properties. We believe that these sources will be sufficient to satisfy our cash requirements for at least the next 12 months. We plan to use our cash primarily to acquire farms consistent with our investment strategy, to repay principal amounts, including interest on any outstanding borrowings, if any, finance capital expenditures on development farms and fund our operations and make distributions to our stockholders and the holders of Common Units.

On October 23, 2015, we completed the Offering, which resulted in aggregate net proceeds to us, after deducting the underwriting discount and commissions and expenses payable by us, of approximately \$39.2 million. The Company contributed the net proceeds from the Offering to its Operating Partnership in exchange for Common Units, and the Operating Partnership used \$25 million to pay down debt then outstanding under the Company's revolving credit facilities, and the remainder has been used for other general corporate purposes including partially funding the closing of the Sun Dial acquisition and the redemption of the Company's 8% Series A Cumulative Non-Voting Preferred Stock. As of June 30, 2016, our cash and cash equivalents balance was \$2.4 million.

Our long-term liquidity needs will mainly be for funds necessary to acquire additional farms, to make certain long-term capital expenditures and to make principal and interest payments on any debt that we may incur in the future. We expect to meet our long-term liquidity requirements through various sources of capital, including future equity issuances (including Common Units), cash flow from operations, and other secured and unsecured borrowings.

We believe that, as a publicly traded company, we have the ability to access multiple sources of capital to fund our long-term liquidity requirements, including the issuance of additional equity securities and the incurrence of additional debt. However, given that we are a new public company, we cannot assure you that we will have access to all of these sources of capital, if any. Our ability to access the equity capital markets will depend on a variety of factors, many of which are out of our control, including general market conditions and market perceptions regarding our company. Our ability to incur additional debt will also depend on a variety of factors, including our degree of leverage and borrowing restrictions that may be imposed by lenders and overall debt capital market conditions.

Credit Facilities

As of June 30, 2016, we had four secured revolving credit facilities in place with an aggregate principal amount of \$90 million, of which \$81.0 million was drawn on that date. The key terms of the revolving credit facilities, which were arranged by Rutledge Investment Company ("Rutledge"), are outlined below. Each of the credit facilities is prepayable without penalty to the Company.

Maturity and Interest

The original secured revolving credit facility of \$25 million (i) has a maturity date of January 1, 2019, (ii) bears interest at a rate per annum equal to the 90 day LIBOR, plus 130 basis points, and (iii) requires us to make quarterly interest payments on April 1, July 1, October 1 and January 1 of each calendar quarter. Additionally, the original revolving credit facility requires us to pay a quarterly non-usage fee equal to one-quarter of one percent (0.25%) of the loan amount minus the average outstanding principal balance of the loan amount of the prior three month period.

The second secured revolving credit facility of \$25 million (i) has a maturity date of January 1, 2020, (ii) bears interest at a rate per annum equal to the 90 day LIBOR, plus 130 basis points, and (iii) requires us to make quarterly interest payments on April 1, July 1, October 1 and January 1 of each calendar quarter. Additionally, the second revolving credit facility requires us to pay a quarterly non-usage fee equal to one-quarter of one percent (0.25%) of the loan amount minus the average outstanding principal balance of the loan amount of the prior three month period.

The third secured revolving credit facility of \$25 million (i) has a maturity date of August 1, 2020, (ii) bears interest at a rate per annum equal to the 90 day LIBOR, plus 130 basis points, and (iii) requires us to make quarterly interest payments on April 1, July 1, October 1 and January 1 of each calendar quarter. Additionally, the third revolving credit facility requires us to pay a quarterly non-usage fee equal to one-quarter of one percent (0.25%) of the loan amount minus the average outstanding principal balance of the loan amount of the prior three month period.

The fourth secured revolving credit facility of \$15 million (i) has a maturity date of January 1, 2021, (ii) bears interest at a rate per annum equal to the 90 day LIBOR, plus 130 basis points, and (iii) requires us to make quarterly interest payments on April 1, July 1, October 1 and January 1 of each calendar quarter. Additionally, the fourth revolving credit facility requires us to pay a quarterly non-usage fee equal to one-quarter of one percent (0.25%) of the loan amount minus the average outstanding principal balance of the loan amount of the prior three month period.

Events of Default

The revolving credit facilities contain customary events of default, including defaults in the payment of principal or interest, defaults in compliance in all material respects with the terms and conditions of the agreement and other documents evidencing the credit facilities, defaults in payments relating to any other indebtedness owed to the lender, and bankruptcy or other insolvency events. As of June 30, 2016, management believes we were in compliance with all covenants contained in the credit facility agreements.

Financial Covenants and Security

The loan agreements for each of the four secured revolving credit facilities requires our Operating Partnership to maintain a debt to asset ratio, as defined in the applicable agreement of 60% or less, based on the amount payable to Rutledge by our Operating Partnership compared to the appraised value of the properties securing each respective facility. Additionally, pursuant to an amendment to the agreements governing each of the revolving credit facilities, our Operating Partnership is required to maintain loan to value ratios of 50% or less measured by the aggregate amount payable to Rutledge by our Operating Partnership pursuant to all four revolving credit facilities compared to the aggregate appraised value of the properties pledged as security under all four revolving credit facilities. In addition, aggregate indebtedness of the Company must be less than 40% of the aggregate appraised value of the Company's investment in real estate. As of June 30, 2016, management believes we were in compliance with all the financial covenants contained in the credit facility agreements.

The original revolving credit facility is secured by first lien mortgages on our Pleasant Plains Farm, Macomb Farm, Sweetwater Farm, Tillar Farm and Kane County Farms properties.

The second revolving credit facility is secured by first lien mortgages on our Quail Run Vineyard, Golden Eagle Ranch (first tranche) and Blue Heron Farms properties.

The third revolving credit facility is secured by first lien mortgages on our Kimberly Vineyard (second tranche), Blue Cypress Farm, Grassy Island Groves, Condor Ranch, Falcon Farms and Roadrunner Ranch properties.

The fourth revolving credit facility is secured by first lien mortgages on our Kingfisher Ranch, Hawk Creek Ranch and Sandpiper Ranch properties. Hawk Creek Ranch was sold on July 27, 2016 and accordingly removed as security for the fourth revolving credit facility, and the net proceeds of the sale were partially applied to fully pay down the outstanding balance under the fourth revolving credit facility.

Distributions and Equity Transactions

In order to qualify as a REIT, we generally are required to distribute to our stockholders, on an annual basis, at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gains. We expect to make quarterly distributions to our stockholders in a manner intended to satisfy this requirement. Prior to making any distributions for U.S. federal tax purposes or otherwise, we must first satisfy our operating and debt service obligations. It is possible that it would be necessary to utilize cash reserves, liquidate assets at unfavorable prices or incur additional indebtedness in order to make required distributions. It is also possible that our Board of Directors could decide to make required distributions in part by using shares of our stock.

On October 23, 2015, we completed the Offering, resulting in gross proceeds of \$48.0 million and net proceeds, after deducting underwriting discounts and offering expenses borne by us, of approximately \$39.2 million, and the listing of our common stock on the NYSE MKT LLC under the symbol "AFCO".

Capital Expenditure and Development Activity

We anticipate that obligations related to our development properties can be met with existing cash balances, cash flows from operations, working capital, and availability under our revolving credit facilities.

The following table summarizes the status of our farms that are undergoing substantial or total development as of June 30, 2016 (excluding Hawk Creek Ranch, which was sold on July 27, 2016). In addition to the properties listed below, estimated remaining capital expenditures before revenue offsets for redevelopment and partial development projects on our Golden Eagle Ranch, Falcon Farms, and Kingfisher Ranch are expected to be \$2.4 million, \$0.2 million and \$0.4 million, respectively.

Property	Tillable Acres Subject to Development	Crop Being Developed	Purchase Price Plus Closing Costs	Total Capital Expenditures to Date	Estimated Remaining Capital Expenditures	Estimated Remaining Capital Expenditures Less Revenue Offset ⁽¹⁾	Expected Development Completion Date ⁽²⁾	Expected Date Substantially Under Lease ⁽²⁾	Description of Development
Condor Ranch	163	Avocados and Lemons	\$ 5,020,489	\$ 5,221,570	\$ 572,640	\$ 528,625	2016	2018	The development phase has been completed, including land preparation and irrigation installation, and the entire development property has been planted to lemons and avocados, with variety of the lemon trees maturing faster than initial expectations. The property is still considered to be in the process of development, as the majority of the young trees, while planted, are not yet commercially productive. Acres deemed mature or in a "transitional" not yet commercially productive phase are included in the current lease. ⁽³⁾
Roadrunner Ranch	227	Seedless organic mandarins	2,508,615	5,462,341	455,320	25,034	2016	2018	The development phase has been completed, including land preparation, irrigation installation, planting and frost protection installation. The property is still considered to be in the process of development as the majority of the young trees have been planted, but are not yet commercially productive and, as such, there is no tenant in place. While not commercially productive, the first organically certified crop was harvested in 2015. Approximately 22 acres, a minor portion of the property, have been removed and replanted (this is in addition to the minor replanting of acres that were impacted by the 2013 freeze). ⁽⁴⁾
Grassy Island Groves	451	Citrus	2,422,067	3,105,020	2,343,848	1,315,848	2019	2019	With respect to the north half of the property, new trees have been planted. Irrigation installation has also been completed. With respect to the south half of the property, new trees have been planted. ⁽⁵⁾
Quail Run Vineyard	77	Wine grapes	7,986,076	2,207,735	400,000	400,000	2017	2017	Development of 77 acres (of the 223 acre property) or three of the eight blocks to pinot noir grape vines has been completed, including the installation of trellises and drip hoses. The young vines are healthy and growing as expected. These vines are not yet commercially productive but have been incorporated into the lease through an amendment in a "transitional" phase.
Pintail Vineyards	87	Wine grapes	1,091,048	1,106,621	124,856	124,856	2018	2018	Irrigation system development has been completed. Planting of pinot grigio and petite syrah wine grapes has been completed and these acres are still considered to be in the process of development as the vines are not yet commercially productive.
Total:	1,005		\$ 19,028,295	\$ 17,103,287	\$ 3,896,664	\$ 2,394,363			

- (1) Revenue offset represents the estimated revenues to be realized from the property prior to the completion of the development.
- (2) Expected Development Completion Date refers to the estimate of the year during which the majority of capital expenditures relating to the development (i.e. irrigation system design and implementation, land grading and tree or vine planting or grafting) are deemed to have been completed and the acres are deemed near mature or in transition. In certain instances, this will vary from the date that the property is deemed substantially commercially leasable. Additional capital expenditures relating to the maintenance of and cultural costs associated with young trees may be required. Expected Date Substantially Under Lease is an estimate of first full calendar year property development acreage will be substantially under commercial lease, although some acreage may be included in the lease under transitional terms or may be deemed too young to be included in the lease. There can be variability in the timing of development properties being deemed mature and leasable which can impact both the Expected Development Completion Date and the Expected Date Substantially Under Lease.
- (3) The current lease provides for all of the lemons and a portion of the avocados to be included during the lease term, whether under commercially productive or modified transitional lease terms.
- (4) California experienced a freeze in December 2013, which resulted in the loss of 1-3% of the trees planted on the property. Replants were completed in the third quarter of 2014. Additionally, it is contemplated that 22 acres will be replanted to a different variety that is expected to establish itself in the soil more properly.
- (5) The south half of the property was purchased with the intent to lease that section while undergoing some redevelopment. Upon further evaluation of the property, we terminated the lease on that portion of the property and expect to replant and redevelop approximately 105 acres of the south half, while the remaining 105 acres of that portion of the property will be directly operated by us.

Contractual Obligations

During the three months ended June 30, 2016, there were no material changes outside the normal course of business to the contractual obligations identified in our Annual Report on Form 10-K for the year ended December 31, 2015.

Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements.

Cash Flows

Comparison of Six Months ended June 30, 2016 to Six Months ended June 30, 2015

	For the Six Months Ended June 30,	
	2016	2015
Net cash provided by operating activities	\$ 2,464,345	\$ 1,449,546
Net cash used in investing activities	(65,701,633)	(6,386,969)
Net cash provided by (used in) financing activities	51,092,308	(706,883)
Change in cash and cash equivalents	\$ (12,144,980)	\$ (5,644,306)

Net cash provided by operating activities was \$2,464,345 for the six months ended June 30, 2016 as compared to \$1,449,546 for the six months ended June 30, 2015. A majority of the cash provided by operating activities is generated from the rental payments we receive from our tenants, which we utilize to pay for the property-level operating expenses, professional fees, sub-advisory fees, and other corporate level general and administrative expenses. The higher cash provided by operating activities was primarily due to an increase in unearned rent and a decrease in rent receivable as compared to the prior year period. The increase in unearned rent was driven by fixed rent for Puma Ranch, Cheetah Ranch, Cougar Ranch and Lynx Ranch that was received in cash during the first quarter of 2016 that related to the beginning of the relevant crop year on each of these properties which was prior to the effective date of the respective leases. The cash received prior to the effective date will be straight-lined to operating revenues over the terms of the leases (four to five years), and the unearned portion at June 30, 2016 in the amount of \$1,274,081 is included in Unearned rent on the consolidated balance sheet as of that date.

Net cash used in investing activities was \$65,701,633 for the six months ended June 30, 2016 as compared to \$6,386,969 for the six months ended June 30, 2015. We closed the acquisition of the Sun Dial properties in the first quarter of 2016, which used \$63.5 million of cash, as compared to no acquisitions closing in the first half of 2015.

Net cash provided by financing activities was \$51,092,308 for the six months ended June 30, 2016 as compared to net cash used of \$706,883 for the six months ended June 30, 2015. We borrowed an incremental \$53,750,000 under our revolving lines of credit during the first quarter of 2016 to partially fund the closing of the Sun Dial acquisition. We also paid \$2,196,321 of dividends to our common shareholders during the first half of 2016 as compared to \$1,088,046 during the first half of 2015. In the first half of 2015, we also commenced paying for the offering costs related to the Offering which closed in the fourth quarter of 2015.

Non-GAAP Financial Measures

FFO attributable to the Company

The Company believes FFO attributable to the Company is a useful, supplemental measure of its operating performance that is a recognized metric used extensively by the real estate industry and, in particular, REITs. The Company calculates FFO attributable to the Company in accordance with the standards established by the National Association of Real Estate Investment Trusts (NAREIT). NAREIT defines Funds From Operations (FFO) as net income (loss) computed in accordance with GAAP, excluding gains (or losses) from sales of depreciated real estate assets, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures in which the reporting entity holds an interest. The Company believes that net income attributable to the Company is the most directly comparable GAAP measure to FFO attributable to the Company. FFO attributable to the Company, however, does not represent an alternative to net income attributable to the Company as an indicator of the Company's performance or "Cash Flows from Operating Activities" as determined by GAAP as a measure of the Company's capacity to fund cash needs, including the payment of dividends.

Management presents FFO attributable to the Company as a supplemental performance measure because it believes that FFO attributable to the Company is beneficial to investors as a starting point in measuring the Company's operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from sales of depreciable operating farms, which do not relate to or are not indicative of operating performance, FFO attributable to the Company provides a performance measure that, when compared year over year, captures trends in occupancy rates, rental rates and operating costs. Management also believes that, as a widely recognized measure of the performance of REITs, FFO attributable to the Company will be used by investors as a basis to compare the Company's operating performance with that of other REITs. However, other REITs may not calculate FFO attributable to the Company in accordance with the NAREIT definition as does the Company, and, accordingly, the Company's FFO attributable to the Company may not be comparable to such other REITs' FFO attributable to the Company.

Core FFO attributable to the Company and Adjusted FFO Attributable to the Company (AFFO)

The Company calculates Core FFO attributable to the Company by adding back to FFO attributable to the Company (i) performance fees payable to related parties (which ceased following the Internalization Transaction), (ii) acquisition-related expenses (or due diligence costs incurred in non-consummated transactions), and (iii) other income and expense items considered to be one-time in nature (including the expense related to the Company's Internalization Transaction incurred concurrent with the Offering). The Company calculates AFFO attributable to the Company by adding back to Core FFO attributable to the Company (i) amortization of deferred financing costs, (ii) stock-based compensation expense, (iii) non-real estate depreciation and amortization expense, if any (iv) straight line rent adjustments, and (v) above and below market lease amortization adjustments.

Management believes Core FFO attributable to the Company and AFFO attributable to the Company are important supplemental measures of operating performance because they are measures of cash flow available for stockholders and measures that can be analyzed in conjunction with the ability to pay dividends. The Company is required in certain instances to expense costs for GAAP purposes related to acquiring farms, such as the acquisition fee paid to its Agricultural Sub-Adviser, and legal, professional and other fees (including transfer taxes in some cases) associated with closing the purchase of each property, which do not correlate with the ongoing operations of its existing properties. In addition, the amortization of costs to obtain financing is a non-cash expense item, as is stock-based compensation expense. The Company believes that net income attributable to the Company is the most directly comparable GAAP measure to Core FFO attributable to the Company and AFFO attributable to the Company. Core FFO attributable to the Company and AFFO attributable to the Company, however, do not represent alternatives to net income attributable to the Company as an indicator of the Company's performance or "Cash Flows from Operating Activities" as determined by GAAP as a measure of the Company's capacity to fund cash needs, including the payment of dividends. Other REITs may not calculate Core FFO attributable to the Company and AFFO attributable to the Company as does the Company, and, accordingly, the Company's Core FFO attributable to the Company and AFFO attributable to the Company may not be comparable to such other REITs' calculations of these measures.

Reconciliation of FFO attributable to the Company, Core FFO attributable to the Company and AFFO Attributable to the Company to Net Income Attributable to the Company

The following table sets forth a reconciliation of FFO attributable to the Company, Core FFO attributable to the Company and AFFO attributable to the Company to net income attributable to the Company, the most directly comparable GAAP equivalent, for the periods indicated below:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2016	2015	2016	2015
Net (loss) income attributable to the Company	\$ (1,279,012)	\$ 193,794	\$ (3,223,212)	\$ 479,724
Loss on sale of assets	—	—	7,258	—
Depreciation	1,109,141	449,314	2,063,972	893,294
Non-controlling interests' share of above adjustments	(179,601)	(77,253)	(335,550)	(153,495)
FFO attributable to the Company	(349,472)	565,855	(1,487,532)	1,219,523
Weighted average shares	16,921,897	10,890,847	16,911,490	10,890,847
FFO attributable to the Company per share	<u>\$ (0.02)</u>	<u>\$ 0.05</u>	<u>\$ (0.09)</u>	<u>\$ 0.11</u>
FFO attributable to the Company	(349,472)	565,855	(1,487,532)	1,219,523
Performance fees—related party ⁽¹⁾	—	929,672	—	1,206,530
Due diligence costs on non-consummated transactions	—	—	136,862	—
One-time expenses ⁽²⁾	303,372	—	638,442	—
Non-controlling interests' share of above adjustments	(49,124)	(114,486)	(125,622)	(150,902)
Core FFO attributable to the Company	(95,224)	1,381,041	(837,850)	2,275,151
Weighted average shares	16,921,897	10,890,847	16,911,490	10,890,847
Core FFO attributable to the Company per share	<u>\$ (0.01)</u>	<u>\$ 0.13</u>	<u>\$ (0.05)</u>	<u>\$ 0.21</u>
Core FFO attributable to the Company	\$ (95,224)	\$ 1,381,041	\$ (837,850)	\$ 2,275,151
Amortization of deferred financing costs	33,923	15,811	67,861	30,372
Straight line rent adjustment ⁽³⁾	(14,036)	(827)	1,261,537	1,172
Stock based compensation expense	16,389	—	300,302	—
Non-controlling interests' share of above adjustments	(5,734)	(2,576)	(264,020)	(5,420)
AFFO attributable to the Company	(64,682)	1,393,449	527,830	2,301,275

- (1) The Company's prior external advisor previously received performance allocations, which are referred to as performance fees. Upon the consummation of the Internalization Transaction and concurrent with the Offering, these fees were no longer payable.
- (2) During the first quarter of 2016 the Company incurred \$335,070 of recruitment fees and compensation expenses (whereby the Company paid for incentive compensation forgone with a prior employer) in the hiring of an executive. During the second quarter of 2016 the Company incurred costs of \$199,352 related to the ongoing strategic alternatives review process comprised primarily of professional legal fees, as well as \$104,020 of initial public offering capital compensation fees owed to the Agricultural Sub-Advisor.
- (3) For the six months ended June 30, 2016, includes the straight-line rent adjustment related to the cash rents received for the portion of the 2015/2016 crop season which commenced in advance of the lease commencement dates for the Sun Dial properties, which rents are being recognized as operating revenues on a straight-lined basis over the respective lease terms. The Company received \$1.9 million of cash rents from the four Sun Dial properties during the first quarter of 2016 and recorded GAAP fixed rent operating revenues of \$0.6 million for these four properties.

Net Operating Income (NOI)

Management believes NOI provides useful information to investors regarding the Company's results of operations because it reflects only those income and expense items that are incurred at the property level and when compared across periods reflects the impact on operations from trends in occupancy, rental rates, including participating rents, property operating costs and acquisition and disposition activity, on an unleveraged basis and excluding general and administrative overhead costs. Management believes that net income attributable to the Company is the most directly comparable GAAP measure to NOI, which, to calculate NOI, is adjusted to add back net income attributable to non-controlling interests, income tax expense, loss or gain on sale of assets, other expense (principally interest expense), depreciation, straight line rent adjustments, amortization of acquired above and below market lease intangibles, management and performance fees-related party, acquisition-related expenses (or due diligence costs on non-consummated transactions), professional fees (excluding incurred at the property operating level), sub-advisory fees, and general and administrative expenses. However, NOI should only be used as a supplemental measure of the Company's financial performance and does not represent an alternative to net income attributable to the Company as an indicator of the Company's performance or "Cash Flows from Operating Activities" as determined by GAAP. Other REITs may use different methodologies for calculating NOI and, accordingly, the Company's NOI may not be comparable to other REITs' NOI.

Reconciliation of NOI to Net Income Attributable to the Company

The following table sets forth a reconciliation of NOI to Net Income Attributable to the Company, the most directly comparable GAAP equivalent, for the periods presented.

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2016	2015	2016	2015
Net (loss) income attributable to the Company	\$ (1,279,012)	\$ 193,794	\$ (3,223,212)	\$ 479,724
Net (loss) income attributable to non-controlling interests	(226,316)	133,981	(595,838)	262,738
Income tax provision	107,694	—	141,747	79,832
Loss on sale of assets	—	—	7,258	—
Total other expense	444,178	117,278	815,904	212,592
Operating (loss) income	(953,456)	445,053	(2,854,141)	1,034,886
Depreciation	1,109,141	449,314	2,063,972	893,294
Straight line rent adjustment ⁽¹⁾	(14,036)	(827)	1,261,537	1,172
Management and performance fees—related party	—	1,335,651	—	2,024,796
Due diligence costs on non-consummated transactions	—	—	136,862	—
Professional fees ⁽²⁾	435,958	131,693	820,722	229,146
Sub-advisory fees	800,061	—	1,446,133	—
General and administrative expenses	1,084,835	81,700	2,694,240	146,715
NOI	\$ 2,462,503	\$ 2,442,584	\$ 5,569,325	\$ 4,330,009

(1) For the six months ended June 30, 2016, includes the straight-line rent adjustment related to the cash rents received for the portion of the 2015/2016 crop season which commenced in advance of the lease commencement dates for the Sun Dial properties, which rents are being recognized as operating revenues on a straight-lined basis over the respective lease terms. The Company received \$1.9 million of cash rents from the four Sun Dial properties during the first quarter of 2016 and recorded GAAP fixed rent operating revenues of \$0.6 million for these four properties.

(2) Excludes professional fees incurred at the property operating level.

Net Asset Value (NAV) per share

The Company estimates the fair value of its farms based on appraised value, expressed in terms of net asset value (NAV). NAV is calculated as stockholders' equity of the Company, as adjusted for the increase or decrease in fair value of the portfolio attributable to the Company, and then divided by the Company's total common shares outstanding. For purposes of determining the adjustment between the investment in real estate on a GAAP basis and on a fair value basis, all of the costs associated with the acquisition of all properties were added to the cost thereof (irrespective of whether the acquisition was treated as a business combination or not), and no effect was given to straight-lining rental income. In addition, all capital expenditures and development costs post-acquisition are capitalized and thereafter added to the cost of all of the properties, and included in net book value, for purposes of the fair value analysis. Management presents NAV as a supplemental non-GAAP measure because it believes that NAV is beneficial to investors in measuring whether the company's investments in real estate have appreciated in value, in aggregate, since their respective dates of acquisition. The Company believes that stockholders' equity of the Company is the most directly comparable GAAP measure to NAV. Due to possible differences in the calculation or application of the definition of NAV, including the reliance on independent, third-party appraisers in determining fair value, a comparison of the Company's NAV to similar measures utilized by other REITs may not necessarily be meaningful.

In determining the fair value of the investments in real estate, the Company has historically relied on independent third-party appraisal firms that employ a certified appraiser with local knowledge and expertise who is certified as either an A.R.A. or M.A.I. appraiser or state certified as a Certified General Real Estate Appraiser or a Certified General Appraiser and who performed their formal appraisals as of December 31 in each calendar year for each property (except as noted below). The Company's independent auditors have not audited or reviewed these appraisals. Properties that were purchased in the fourth quarter of any calendar year were not appraised until December 31 of the calendar year end following the year of acquisition. Until first appraised, such properties were valued at cost. Each full appraisal was prepared in conformity with the Uniform Standards of Professional Appraisal Practice and utilized at least one of the following three approaches to value:

- (i) the cost approach, which establishes value by estimating the current costs of reproducing the improvements (less loss in value from depreciation) and adding land value to it;
- (ii) the income capitalization approach, which establishes value indicated by the subject property's net earning power based on the capitalization of income; and/or
- (iii) the comparable sales approach, which establishes value indicated by recent sales of comparable properties in the market place,

with each approach leading to a final opinion of the appraised value of the subject property by the appraiser. The income capitalization approach is very sensitive to the final capitalization rate chosen, with small changes in the capitalization rate resulting in significant

changes in market value. Factors considered during the land valuation process utilized for the comparable sales approach, include, among others, prominence of location, size, shape, availability of utilities, zoning, topography, property rights, financing, property improvements, market conditions and land use mix. Though the three approaches are interrelated and one or more of the approaches may be selected by the appraiser depending on applicability, generally in the appraisal of agricultural property, the comparable sales approach is most often utilized. In the case of our development properties, the cost approach tends to be more frequently relied upon due to the lack of (i) income (as the properties are under development and are not bearing crops that generate commercial income) and (ii) comparable sales of cropland farms undergoing development (sales are typically either of raw land or of mature farms), and in the early years of development until the farm is producing a commercially viable crop, despite the potentially significant capital expenditures, development properties are often compared to raw land, which may significantly undervalue the property. While management believes that values presented fairly reflect current market conditions, such values are subjective and are based on assumptions, judgments and estimates that are dependent upon market conditions that are subject to change without notice and, therefore, may prove to be inaccurate. Such inaccuracies may have a material impact on the Company's overall portfolio valuation. The value of each property will ultimately be determined by the timing of, and market conditions that exist upon, the disposition of each property.

Reconciliation of Net Asset Value (NAV) per Share to Company Stockholders' Equity

The following table provides a reconciliation of Net Asset Value (NAV) per fully diluted share to Company stockholders' equity as of December 31, 2015.

	As of December 31, 2015
Company stockholders' equity	\$ 132,371,084
Revaluation adjustment attributable to the Company ⁽¹⁾	<u>37,419,678</u>
Company stockholders' equity determined on the basis of fair value ⁽²⁾	169,790,762
Number of fully diluted common shares outstanding	<u>16,890,847</u>
NAV per share ⁽³⁾	\$ 10.05

- (1) Represents the difference between the appraised value of each property and its net book value, after accumulated depreciation and after adding back any acquisition-related expenses that were expensed. The revaluation adjustment attributable to the Company excludes the portion attributable to non-controlling interests.
- (2) Increases in fair value are primarily driven by changes in independent third-party appraisals, additional development costs and acquisition-related expenses.
- (3) Net of cumulative dividends paid. The estimated NAV per share following the Offering and giving effect to the \$2.52 per share dilutive effect of the Offering and Internalization Transaction was \$9.64 per share.

Subsequent Events

No material subsequent events have occurred since June 30, 2016 that required recognition or disclosure in the financial statements, except as disclosed below.

On July 27, 2016, the Company completed the sale of its Hawk Creek Ranch development property for a gross sales price of \$11.25 million. The property, which was not expected to be under commercial lease until 2021, was listed with a broker prior to the Company announcing its strategic alternatives review process in April 2016. The net proceeds (net of transaction costs) of \$10.8 million were used to pay down outstanding balances under the Company's revolving credit facilities in the amount of \$6.0 million, to fully pay down the Legacy performance fee payable to the Agricultural Sub-Adviser (and accrued interest thereon) in the amount of \$1.1 million, with the remainder held in cash. The Company expects to realize a gain of approximately \$2.2 million on the sale. The Company currently has no other individual properties listed for sale.

On August 10, 2016, the Company's Chief Financial Officer, Andreas Spitzer, resigned to pursue other professional opportunities. Mr. Spitzer will depart the Company on August 26, 2016 following an orderly transition of his duties to Geoffrey Lewis, Director and Treasurer. Mr. Lewis had previously served as the Company's Chief Financial Officer since inception and prior to Mr. Spitzer's appointment to the role. Mr. Spitzer's departure did not result from any disagreement regarding the Company's financial reporting or accounting policies, procedures, estimates or judgments, any deficiency in the Company's internal controls or any error in the Company's reported financial results.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market-sensitive instruments. In pursuing our business strategies, the primary market risks to which we are exposed are interest rate risk and commodity price risk for those commodities that impact our participating rents. Our primary interest rate exposure is the daily and/or three month LIBOR. We may use fixed interest rate financing to manage our exposure to long-term fluctuations in interest rates. On a limited basis, we also may use derivative financial instruments to manage interest rate risk. We will not use such derivatives for trading or other speculative purposes and we do not currently have any hedges in place. Our primary commodity price risks relate to our participating permanent crop leases and include walnuts, pistachios, almonds, pecans, lemons, and avocados, among others. Commodity prices can vary depending on a number of factors, including production yields (regional, national and global) and consumer demand (national and global). Although our leases require our tenants to purchase crop insurance, which provides a measure of risk mitigation, participating revenue streams under our participating leases are subject to significant variability year to year due in part to fluctuations in commodity prices.

As of June 30, 2016, all of our outstanding debt, approximately \$81.0 million, had variable interest rates. Assuming no increase in the amount of our variable rate debt, if interest rates increased by 1.0%, or 100 basis points, our cash flow would decrease by approximately \$810,000 per year. At June 30, 2016, three-month LIBOR was approximately 65 basis points. The Company has not entered into any hedges to protect against a potential increase in market interest rates, but could take such actions in the future.

Inflation and Interest Rates

All of the leases for the farms in our portfolio have one- to five-year terms, pursuant to which each tenant is responsible for substantially all of the operating expenses related to the property, including taxes (except for commodity row crop leases), maintenance, water usage and insurance. As a result, we believe that the effect on us of inflationary increases in operating expenses may be offset in part by the operating expenses that are passed through to our tenants and by contractual rent increases since our leases will be renegotiated every one to five years.

Inflation may impact the value of our farms over the long term. To the extent that interest rates increase, costs associated with our borrowing arrangements may also increase. Interest rate increases or decreases may also have an effect on farmland values because farmland cash returns and capitalization rates tend to increase as real interest rates increase. However, historical observation of farmland value changes versus interest rate changes show an inconsistent relationship which cannot be relied upon. It appears that interest rates are only one factor among many which may impact farmland value. As may be expected, farmland prices tend to follow crop prices over the long run.

Seasonality

Our revenues are also impacted by the seasonality of crop harvests and the timing of when revenue is recognized in connection with such harvests, as the leases for our permanent crops have both fixed and participating components, with the participating component tied to a percentage of gross revenue generated by a crop yield or a share of the crop yield. We currently have eleven farms that are subject to participating leases and expect to use similar leasing structures in the future. Payments under such leases are made two to four times annually, with some payments being made in the year subsequent to the relevant harvest, which causes revenue to be concentrated unevenly in the fourth, first and second quarters of each year, varying in amount and timing from year to year.

Item 4. Controls and Procedures

We have established disclosure controls and procedures to ensure that material information relating to us, including our consolidated subsidiaries, is made known to the officers who certify our financial reports and to the members of senior management and the Board of Directors.

Based on management's evaluation as of June 30, 2016, our chief executive officer and chief financial officer and treasurer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective to ensure that the information required to be disclosed by us in our reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and is accumulated and communicated to our management, including our chief executive officer and our chief financial officer and treasurer to allow timely decisions regarding required disclosure.

There were no changes to our internal controls over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during the fiscal quarter ended June 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II — OTHER INFORMATION

Item 1. Legal Proceedings

We are not currently a party to any legal proceedings. Under the leases in place for the farms in our portfolio, a tenant typically is obligated to indemnify us, as the property owner, from and against all liabilities, costs and expenses imposed upon or asserted against it as owner of the farms due to certain matters relating to the operation of the property by the tenant.

We may be party from time to time to various lawsuits, claims and other legal proceedings that arise in the ordinary course of our business. There can be no assurance that these matters that arise in the future, individually or in aggregate, will not have a material adverse effect on our financial condition or results of operations in any future period.

Item 1A. Risk Factors

Except to the extent additional factual information disclosed elsewhere in this Quarterly Report on Form 10-Q relates to such factors (including, without limitation, the matters discussed in Part I, “Item 2 - Management’s Discussion and Analysis of Financial Condition and Results of Operations”), there have been no material changes to our risk factors during the three months ended June 30, 2016 compared to those risk factors presented in Part I, “Item 1A. Risk Factors” of our Annual Report on Form 10-K for the year ended December 31, 2015 filed with the SEC on March 30, 2016.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Not applicable.

(b) Not applicable.

(c) Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

On August 10, 2016, the Company’s Chief Financial Officer, Andreas Spitzer, resigned to pursue other professional opportunities. Mr. Spitzer will depart the Company on August 26, 2016 following an orderly transition of his duties to Geoffrey Lewis, Director and Treasurer. Mr. Lewis had previously served as the Company’s Chief Financial Officer since inception and prior to Mr. Spitzer’s appointment to the role. Mr. Spitzer’s departure did not result from any disagreement regarding the Company’s financial reporting or accounting policies, procedures, estimates or judgments, any deficiency in the Company’s internal controls or any error in the Company’s reported financial results.

Item 6. Exhibits

<u>Exhibit No.</u>	<u>Description</u>
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934 (filed herewith).
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934 (filed herewith).
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350 (furnished herewith).
101	Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets as of June 30, 2016 and December 31, 2015, (ii) Consolidated Statements of Operations and Other Comprehensive Income for the Three-Month and Six-Month Periods Ended June 30, 2016 and 2015, (iii) Consolidated Statements of Equity for the Six-Month Periods Ended June 30, 2016 and 2015, (iv) Consolidated Statements of Cash Flows for the Six-Month Periods Ended June 30, 2016 and 2015, and (v) Notes to Consolidated Financial Statements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN FARMLAND COMPANY

By: /s/ THOMAS S.T. GIMBEL

Thomas S.T. Gimbel
Chief Executive Officer

Date: August 15, 2016

By: /s/ ANDREAS M. SPITZER

Andreas M. Spitzer
Chief Financial Officer

Date: August 15, 2016

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Section 2: EX-31.1 (EX-31.1)

EXHIBIT 31.1

CERTIFICATIONS

I, Thomas S.T. Gimbel certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Farmland Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) [language omitted in accordance with SEC Release No. 34-54942] for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [Language omitted in accordance with SEC Release No. 34-54942];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 15, 2016

/s/ Thomas S.T. Gimbel

Thomas S.T. Gimbel
Chief Executive Officer

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Section 3: EX-31.2 (EX-31.2)

EXHIBIT 31.2

CERTIFICATIONS

I, Andreas Spitzer certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Farmland Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) [language omitted in accordance with SEC Release No. 34-54942] for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) [Language omitted in accordance with SEC Release No. 34-54942];
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 15, 2016

/s/ Andreas Spitzer

Andreas Spitzer
Chief Financial Officer

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Section 4: EX-32.1 (EX-32.1)

EXHIBIT 32.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officers of American Farmland Company (the “Company”) hereby certify to such officer’s knowledge that the Company’s Quarterly Report on Form 10-Q for the period ended June 30, 2016 (the “Report”), which accompanies this certificate, fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended, and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 15, 2016

/s/ Thomas S.T. Gimbel

Thomas S.T. Gimbel
Chief Executive Officer

Date: August 15, 2016

/s/ Andreas Spitzer

Andreas Spitzer
Chief Financial Officer

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